

Erie's Inclusive Growth: A Framework for Action

Investment Playbook

Work In Progress Draft July 5, 2022

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Erie has a tremendous opportunity before it.

The unprecedented influx of federal funds has created an opportunity for cities and counties to make transformational investments that can secure longterm, sustainable, and equitable growth. However, federal funding is highly fragmented, arriving through hundreds of different programs from different federal agencies all of which have different application and reporting requirements.

To make the most of this opportunity, Erie has used a new tool, the Investment Playbook, to identify priorities and organize its efforts. This Investment Playbook is a set of tangible and transformational projects that require cross-sector collaboration, are near-ready for investment, and contribute to equitable and sustainable economic growth.

Erie's Investment Playbook, titles "Erie's Inclusive Growth: A Framework for Action," first includes a series of projects that stretch across the city and county. At present, Erie's Investment Playbook contains 35 projects that will require at least \$1.1B in funding. These projects would boost Erie's distinctive position in next generation industries (e.g., plastics recycling and advanced manufacturing), grow the number and size of Black- and brown businesses and upgrade critical digital, transportation and energy infrastructure.

The Playbook then includes a series of catalytic projects in the Greater Core of Erie, a small area of the county which has an outsized impact on job growth. These projects would leverage the unusual concentration of anchor institutions and continue the revitalization of the downtown, the waterfront, the 12th street industrial corridor as well as the East and West Bayfront neighborhoods.

These investments are intentionally designed to complement one another by accelerating new economic growth, creating tools and mechanisms to capture that growth equitably, and pulling together investments in a way that makes sense on the ground in Erie. That said, even together the investments are not a comprehensive solution to all of Erie's problems. Rather, they are a "down payment" of initial investments, many of which will implicate broader investments or policy changes.

In order to ensure the adequate implementation of all of these investments, Erie has created a new "Nerve Center" that ensures ongoing collaboration between the public, private, and civic leaders. This effort is driven and overseen by a Steering Committee that includes the City, the County, the Erie Community Foundation, Erie Insurance, the Jefferson Educational Society, the Erie County Gaming Revenue Authority, the Erie County DEI Commission, and the Erie Regional Chamber & Growth Partnership.

The Playbook was designed by Bruce Katz and Florian Schalliol at New Localism Associates, who conducted nearly 50 stakeholder interviews and reviewed over a dozen city and other strategic plans during the process. This Playbook is a living document. It was drafted with a bias towards action, and it is not perfect. It is designed to have investments added, removed, and updated. If you have particular feedback, please provide it to Kim Thomas, who is leading Erie's new Nerve Center.

We hope you will be part of this next big chapter for Erie.



The Playbook invests heavily in Erie's Greater Core, but has substantial effects across the city and county

The Layers of Erie's Investment Playbook

Erie's "Greater Core"*

The initial focus of this Investment Playbook is the "Greater Core. This includes place-based investment portfolios in the downtown, along the waterfront, in the East and West Bayfronts, and along the 12th street corridor. *"Greater Core" includes Downtown, East and West Bayfront, Bayfront, and 12th street corridor)

The City of Erie

Many of the place-based investments in the Playbook are new ideas that can be implemented anywhere in Erie (e.g., purchase and renew anchor buildings, create community equity districts).

Erie County and the Surrounding Region

The cross-cutting elements of the Investment Playbook (e.g., infrastructure, economic clusters, and entrepreneurship) are focused county-wide.



/NASA, USGS, EPA, NPS, USDA, separate Playb

How the Playbook Affects the Region

1. Cross-cutting investments are county-wide

Erie cannot be successful unless the entire region succeeds. As a result, significant investment in infrastructure, entrepreneurship, and economic clusters are being made across the County.

2. Investments in the Core have broad effects

In some cases, investments in Erie's Greater Core provide the most "bang for the buck" (for example, because of existing economic activity or the placement of the waterfront). Further investment in those areas can be captured and broadened through equitable mechanisms (e.g., new homeownership programs, community equity districts).

3. The Playbook is connected to regional efforts

The entities working to implement the Playbook are connected to county- and regional efforts, ensuring county and regional stakeholders realize similar benefits.

4. Investments can be added to broaden impact

The Investment Playbook is a living document. Its current contents will shift as other investments are prioritized and completed. If there is sufficient interest in other investments, they can be added to this Playbook or used to create a separate Playbook.

In total, the Investment Playbook prioritizes 35 transformational investments

<i>Clusters</i> : Build clusters in plastics recycling, advanced manufacturing, and tech		Entrepreneurship : Boost entrepreneurship, with a focus on Black- and brown-owned small		<i>Infrastructure:</i> Accelerate community-wide infrastructure and quality of life improvements	
1.1 Create center for manufacturing competitiveness and heavy industrial battery test center		businesses		3.1 Invest in complete broadband regionally	
		2.1 Boost programming and capacity of entrepreneurial support organizations		3.2 Increase connection to Presque Isle via Millcreek Presque Isle Gateway District	
1.2 Invest in new recycling plants and technologies		2.2 Provide quality capital for Erie small businesses that is fit to purpose		3.3 Implement Active Erie Transportation Plan	
1.3 Create Great Lakes Testing a	nd Remediation Lab	2.3 Establish Supply Erie to direct more procurement to local businesses		3.4 Improve power grid to create renewable, dependable energy for city core	
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Downtown: Accelerate and	Raufront: Poimagi		12 th street corridor:	Neighborhoods: Transform neighborhoods and increase equity	
advance further	Bayfront: Reimagine Erie's relationship with its waterfront		Redevelop 12 th street		
developments in downtown	5 1 Complete Bayf	ront Place mixed-use	corridor from pervious	7.1 Expand Erie Center for Arts and Technology	
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4.1 Launch new EDDC Fund	5.2 Complete Harb	or Place	6.1 Purchase and	7.3 Revive Savocchio Opportunity Park	
4.2 Invest in complete streets	development		renovate former EMI site	7.4 Complete HANDS Hammermill affordable housing development	
and new streets 5.3 Implement Bay			6.2 Identify, purchase, and	7.5 Implement Redevelopment Authority of the Cite of Erie (RACE) Comprehensive Housing Plan	
4.3 Expand continuum of care for those experiencing			remediate 3-5 other	7.6 Expand homeownership with a focus on Black residents	
homelessness	5.4 Invest in new and revised stormwater systems		properties for new uses	7.7 Build capacity of BIPOC developers / construction workforce	
4.4 Accelerate adaptive reuse	5.5 Establish World	d Class Waterfront	6.3 Boost capacity of Erie	7.8 Purchase and reuse Burton School property	
of key anchor properties on State Street between 9th and	Task Force		County Redevelopment	7.9 Create conservancy to preserve and support public parks	
14th streets	5.6 Remediate Coke Factory property		Authority	7.10 Boost capacity of community organizations	

Place-based

The Playbook will be monitored and implemented with the help of the following entities

Steering Committee

Oversees the execution of the Investment Playbook; provides guidance and oversight to local organizations implementing projects

Proposed initial structure in Erie:

- 1. Karen Bilowith, Erie Community Foundation
- 2. Brenton Davis, Erie County Executive
- 3. Joe Schember, Mayor of Erie
- 4. Ferki Ferati, Jefferson Educational Society
- 5. James Grunke, Erie Regional Chamber & Growth Partnership
- 6. Gary Lee, Erie County DEI Commission
- 7. Chris Marsh, Erie Insurance
- 8. Perry Wood, Erie County Gaming Revenue Authority

Nerve Center Staff

Provides day-to-day support to the entities implementing the projects of the Playbook Proposed initial structure in Erie:

- 1. Kim Thomas (Director)
- 2. Project Manager (TBD)
- 3. Optional: Consultants

Delivery Teams

Conducts additional research and planning for Exploratory Projects from the Playbook

Proposed initial structure in Erie:

- 1. Expand and rollout Clusters strategy
- 2. Develop and align inclusive entrepreneurship programs
- 3. Create Supply Erie initiative
- 4. Determine needed electrical upgrades
- 5. Explore public capacity boost needs
- 6. Develop comprehensive homelessness strategy
- 7. Explore adaptive re-use downtown
- 8. Explore Bayfront remediation and new uses
- 9. Develop comprehensive housing strategy
- 10. Conduct park conservancy feasibility
- 11. Expand geographic reach of Playbook



- 1. Introduction and Context
- 2. Interview and Research Findings
- 3. Goals

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Investments and Strategies

Organizing for Success

Next Steps

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This Playbook was developed by New Localism Associates, a consulting firm founded by Bruce Katz

Who We Are



Bruce Katz Founder, New Localism Associates



Our Partners / Funders







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Why now? A historic sequence of federal investments

Local Leaders must organize to deliver transformative change from uncoordinated investments

Federal Investments Proposed and passed

American Rescue Plan (\$1.9 trillion) — passed March 2021

Infrastructure Investment & Jobs Act (\$1.2 trillion, \$549 billion in new spend) — passed November 2021

COMPETES Act (\$250 billion) — passed House and Senate, currently reconciling differences





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For cities to thrive, they must align complex funding sources with clear local priorities - Illustrative -



This process requires careful planning and an influx in local capacity within government, nonprofit, and civic organizations

An Investment Playbook will help translate federal funds to local priorities

Investment Playbooks identify needed investments and match them to federal, state, and civic sources that can maximize the cumulative local effect of the investments.







Investment Playbooks focus on specific types of investments



The Investment Playbook does not include all of the projects and investments being undertaken in a given geography

Buffalo, NY Investment Playbook



The East Side Avenues Initiative promotes investments in East Buffalo focused on small business, placemaking, and workforce development. Aim is building wealth in the Black community. Playbook features five anchor projects located along four key commercial corridors. Funds sourced from federal, state, private, and philanthropic sources.





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In developing this Playbook, we have **interviewed ~50 stakeholders** with and reviewed over a dozen strategic plans

- Jeremy Bloeser, Bayfront Eastside Taskforce
- Karen Bilowith, Erie Community Fndn
- Jeff Brinling, Erie Insurance
- Amy Bridger, Penn State Behrend
- John Buchna, Erie Downtown Partnership
- Kathy Dahlkemper, Erie County
- Brenton Davis, County Executive-elect
- Joel Deuterman, Velocity Network
- Cathryn Easterling, Bridgeway Capital
- Ralph Ford, Penn State Behrend
- Anna Frantz, Our West Bayfront
- Court Gould
- Erie Refocused
- East Bayfront Neighborhood Plan
- Our West Bayfront Plan
- Port Authority Master Plan

- Dylanna Grasinger, USCRI
- Chris Gray, Erie Community College
- Chris Groner, Redevelopment Authority
- James Grunke, Erie Regional Chamber
- Tom Hagen, Erie Insurance
- Charles "Boo" Hagerty, UPMC Hamot Foundation
- Mitch Hecht, International Recycling Group
- Pat Herr, Erie Community Fndn
- Gary Horton, Urban Erie Community
 Development Corporation
- Renée Lamis, Mayor's Chief of Staff
- Rhonda Matthews, Erie Black Wall St.

- Interviews conducted:
 - Steven Mauro, Gannon University
 - Tina Mengine, Redevelopment Authority
 - Amy Murdock, Erie Regional Chamber
 - Davona Pacley, Erie Black Wall St.
 - John Persinger, EDDC
 - Chuck Peters, Altair Real Estate Services
 - Brenda Sandberg, Port Authority
 - Joe Schember, Mayor of Erie
 - Nick Scott Jr, Scott Enterprises
 - Dawn Seckler, Bridgeway Capital
 - Brian Slawin, Ben Franklin Tech Partners •
 - Ben Speggen, Jefferson Educational Society

Documents reviewed:

• Activating Our Vision

Erie Forward

- Active Erie
 - Erie Downtown Partnership Master Plan
- Count Me In
- Northwest Pennsylvania CEDS Report
 NAE Brief New Americans
- Emerge 2040

- Keith Taylor, Gannon University
- Kyra Taylor, Erie Black Wall St.
- Kim Thomas, PA DECD
- Tyler Titus, former County Executive candidate
- Jonathan Tower, Arctaris Impact
 Investors
- Matt Wachter, EDDC
- Casey Wells, Convention Center Authority
- Perry Wood, EGCRA
- Kathy Wyrosdick, City of Erie
- Jeremy Young, Federal Resources
- Pete Zaphiris, Great Lakes Insurance
- Chamber Target Industries Report
- Erie Chamber Pipeline Report

We have identified the following remarkable strengths of Erie

- **1. Strong anchors:** Erie has three large anchors that hug its downtown core, creating a dual effect of co-location and cluster concentration.
- 2. Track record of organizational innovation: Erie has been willing to innovate by creating new intermediaries like EDDC that have accelerated a particular type of development in the CBD.
- **3.** Organic re-investment: Erie is benefitting from a silent and uncoordinated, but substantial, revival among local investors and businesspeople in downtown and other neighborhoods.
- 4. Depth of planning: Erie has a stack of well-researched plans that show the city's commitment to its future, its belief in research-based strategies, and its ability to organize.
- 5. Natural beauty and a developing waterfront: With considerable natural beauty in the surrounding region, Erie has started to make important investments in its parks and along the waterfront (e.g., convention center).
- 6. Culture of acceptance: Erie has a history of welcoming students and immigrants to the city, helping drive economic growth and create a more inclusive culture.

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We have identified six major weaknesses that are holding Erie back

- **1. Longstanding inequities:** Erie suffers from rampant inequity, as Black residents and other communities of color have considerably lower outcomes across health, education, income, and other issues. These problems are both old and new; though rooted in history, they continue to hamper Erie's prospects.
- **2. Transitioning economy:** Since the decline in manufacturing, Erie has still not developed a single defining business cluster to replace the lost jobs.
- **3. Underutilized assets**: Erie has been unable to take full advantage of its considerable assets, from its downtown anchors, its local investment, its student and immigrant population, and its natural ¹⁶



Erie has a common American story of invasion, growth, industrialization, and de-industrialization

~13,000 BCE – Native peoples settle in the Erie area (Erie's name comes from the Eriez tribe)

1753 – Fort Presque Isle developed by French

Late 1700s – Erie becomes a major player in the salt trade through its port

Mid-1790s – First African Americans arrive in Erie County as enslaved property. First black landowner obtains land in 1795.

1813 – Commandant Oliver Perry wins Battle of Lake Erie, forcing British to abandon Detroit

~1860 – Erie transitions to become a major iron and steel manufacturing hub

1925 – Erie Insurance founded

1957 – Griswold Manufacturing, one of the largest employers in Erie, closes after decades of financial distress

1960 – Erie's population peaks at about 140,000

2013 – After decades of growth and flight to the suburbs, Erie County's population reaches it peak of ~280,000

2019 – GE's plant, which employed only half of as many employees as during its peak, is bought by Wabtech



The City of Erie is younger, poorer, less educated, and more diverse than the County

DEMOGRAPHICS	Erie County	Erie City	Comparison	LABOR AND	Erie	Erie City	Comparison
Population	270,876	94,831	35% of county residents live in city	POVERTY	County		
Population, change from 2010	-3.9%	-6.1%	The city's decline in population was 56% greater that that of the County	In labor force, 16+	60.4%	59.0%	The city and county have roughly the same labor force participation rate
Population, % under 18	21.1%	23.0%	The proportion of under-18 residents is 9% larger in the city	Median household	\$51,529	\$37,894	City residents earn roughly 25% less than County
Population, %	84.0%	68.7%	The city is 20% less white	income			residents
White Population, % Black	7.8%	16.4%	The proportion of Black residents in the city is more than double that of the county	Poverty rate	16.6%	26.2%	The poverty rate in the city is more than 50% higher than the county
Population, % Latinx	4.4%	8.3%	The proportion of Latinx residents in the city is nearly double that of	HOUSING	Erie County	Erie City	Comparison
EDUCATION	Erie County	Erie City	the county Comparison	Owner- occupied housing rate	66.1%	50.9%	The County homeownership rate is 15% higher than the City's
High school graduate or higher, 25+	91.3%		Over 5% more residents in the county are high school graduates or higher	Median value of owner- occupied	\$134,100	\$89,100	Owner-occupied homes in the county are worth 50% more than those in the city
Bachelor's degree or higher, 25+	27.9%	21.6%	The city's proportion of residents with a bachelor's degree or higher is only 77% of the county's, at about 1 in 5 residents	housing units Median gross rent	\$753	\$710	Median rents are slightly lower in the city than in the county

Source: US Census Bureau, Erie County and City Quickfacts



Health care, manufacturing, and transportation industries are the largest employers in Erie County

Industry	2016 Count	2016 Share	Difference in Share from 2001
Agriculture	1,801	1%	0%
Construction	6,569	5%	-1%
Educational Services	5,862	3%	+1%
Financial Services	12,433	6%	+2%
Government	17,753	11%	0%
Health Care and Social Assistance	26,055	12%	+4%
Information	1,449	2%	-1%
Leisure and Hospitality	16,248	8%	+2%
Manufacturing	20,515	20%	-7%
Natural Resources and Mining	819	0%	+1%
Other Services	9,677	6%	0%
Professional and Business Services	14,134	9%	0%
Transportation, Trade, and Utilities	26,908	17%	0%

Source: City of Erie Investment Prospectus

Despite a difficult history, local leaders and investors remain especially optimistic about Erie's future

"I was bullish on Erie before the pandemic and I remain so. There is every ingredient of success."

"To tell the story of Erie, I used to tell people to look at Peninsula street to 6th avenue as a story of devastation. Now I tell people to go to see the same corridor, but to see the success. It's been a total transformation." "I like to describe Erie as Fargo but not awful. Fargo has bitter winters and hot buggy summers. It's flat, there are no trees, yet the people in Fargo love Fargo. **Erie has so much more**."

"Erie is on the cusp of greater things. To be sure, problems remain to be worked on, but something is happening here. There is a turn-the-corner feel in the air. A coming together."

In the following slides, we highlight a few unique assets that present opportunities for Erie's future (note: these are not comprehensive)

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A series of **strategic investments** in Erie are coming to fruition **at the same time**



The Greater Core is a small portion of the City and County, but has a disproportionate economic impact



Greater Core is only 21% of the land area of City of Erie and 0.5% that of Erie County.

However, Greater Core accounts for **one-third of all income** earned in Erie County.

Source: US Census Bureau CBP2019. "Greater Downtown" was approximated to be zip codes 16501, 16502, 16503, 16507, 16530, and 16550. This area is slightly greater than the space referenced in the previous slide and the income number is likely a slight overestimate.

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Erie benefits from having three large anchor institutions with considerable economic power in a small downtown

	Total area:	285 acres	Erie Insurance, Gannon University, and UPMC together make up nearly 40% of a 285-acre plot in the heart of downtown
UPMC	Annual spending power:	\$2.97B	The three anchors have annual budgets that total nearly \$3 billion
Gannon Gannon Erie Insurance	Spending power per square foot of downtown center:	\$276	This spending power makes this plot as valuable as the income earned from 132 Tiffany & Co. stores

There may be an opportunity to maximize the impact of these anchors in the Greater Core



A growing set of small and medium-sized businesses are helping "fill in" the downtown

Smaller-scale economic activity	,	Larger-scale economic activity
Spending and production by individual Erie residents	Erie's small and medium-sized businesses	Erie's large "anchor" employers
Individual spending, saving, and micro- businesses	Supported by the density of Erie's CBD and the economic activity from anchors, many small- and medium- sized businesses have opened in downtown Erie in recent years	UNIVEDSITV
	 Ember + Forge Federal Resources Lavery Brewing Co Logistics Plus Tech business food & beverage 	UPMC HAMOT

The greater Erie region attracts thousands of students and millions of tourists annually

Students:





Within a 20-mile radius, Erie is home to nearly 20,000 students.



Tourists:

Presque Isle attracts an estimated 4.2 million visitors per year, who spend an average of \$80.95 per trip. This amounts to over \$340 million of expenditures occurring just outside Erie.

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Erie has created many plans; it can now move from plans to action

	MASTER PLAN		East Regiment Heighborhood Paa	
Erie Refocused	Erie Downtown Master Plan		East Bayfront Neighborhood Plan	OWB Community Plan
Port Authority	Y Master Plan	Erie Forward		ge 2040
Active Erie Transportation Plan	Chamber Pipeline Rep		Northwest Pennsylvania CEDS Strategy	Chamber Target Industries

The Investment Playbook is not another "plan," instead, we will focus on a prioritizing and acting on a few highimpact opportunities



Erie is also plagued by entrenched inequities that prevent long-term growth

SPECIAL REPORT

The Worst Cities for Black Americans

- 1. Erie, PA
- > Black population: 7.2%
- > Black median income: 43.2% of white income
- > White unemployment: 4.0%
- > Black unemployment: 24.6%

No major metropolitan area has greater racial inequalities across major social and economic outcome measures than Erie, Pennsylvania. An astounding 47% of the black population lives at or below the national poverty line, twice the the already alarming national poverty rate for black Americans of 23.9%, and more than four times the white poverty rate in Erie of 11.9%.

Erie County was ranked as the "Worst City for Black Americans" in 2017. Despite questions about methodology, Erie has remained on and off these lists in recent years. *Other indicators of inequity in Erie County include:*

- Homeownership: While Black residents make up 7.2% of the County's population, they only account for 1.9% of homeowners
- Child and Maternal Health: Infant mortality for Black infants is over 4x the rate for white infants (22.8 vs. 4.9 per thousand)
- Poverty: 25.3% of Black residents in Erie County reside in poverty compared to 14.6% of white residents



Erie has distinctive assets that have not yet been fully realized

		PennState Behrend	
\$3B annual spending in	4M+ annual visitors to	20,000+ students within	10+ strategic plans
downtown core	Presque Isle	a 20-mile radius	commissioned
Buthow much of this	Buthow many are	Buthow many are	Buthow many have led
spend is "leaking"	visiting and spending	staying in Erie after	to transformative
outside of Erie?	money in Erie?	graduation?	change?

Fully leveraging the diverse economic, natural, educational, and planning capacities of Erie can have a transformative impact on the city's long-term future

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- 3. Investments and Strategies
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IETI/NASA, USGS, EPA, NPS, USDA, separate Play

How the Playbook affects the region

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Erie cannot be successful unless the entire region succeeds. As a result, significant investment in infrastructure, entrepreneurship, and economic clusters are being made across the County.

2. Investments in the Core have broad effects

In some cases, investments in Erie's Greater Core provide the most "bang for the buck" (for example, because of existing economic activity or the placement of the waterfront). Further investment in those areas can be captured and broadened through equitable mechanisms (e.g., new homeownership programs, community equity districts).

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The entities working to implement the Playbook are connected to county- and regional efforts, ensuring county and regional stakeholders realize similar benefits.

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The Investment Playbook is a living document. Its current contents will shift as other investments are prioritized and completed. If there is sufficient interest in other investments, they can be added to this Playbook or used to create a separate Playbook.



In combination, these investments and strategies have the potential to transform Erie

Cross-cutting investment strategies (County- and region-wide):

Infrastructure

Accelerate local infrastructure and quality of life investments

Major new investments in infrastructure improve competitiveness, ensure sustainability, and enhance quality of life

Clusters

Build new industries in plastics recycling, advanced manufacturing, and the blue economy

Investments in new economic clusters (e.g., plastics recycling, advanced manufacturing, blue economy) brings high-paying jobs and improves Erie's long-term economic competitiveness

Place-based investment strategies (Greater Core):

Entrepreneurship

Grow new businesses, especially Black- and brown-owned businesses

Smart investments in Black- and minorityfocused entrepreneurship ensure that the benefits of new growth are shared equitably

Downtown Accelerate and advance further developments

New residential and recreational investments, as well as streetscaping improvements, build on recent development momentum and renew activity downtown

Bayfront

Reimagine Erie's relationship with its waterfront

New recreational uses and residential developments across the income spectrum help Erie's remarkable waterfront realize its true potential

12th Street Corridor Invest in major industrial remediation

Reclamation of old industrial properties creates high-quality space for new industries and clusters Neighborhoods Transform neighborhoods and increase equity

Investments in housing stock, homeownership, and minority-owned construction ensure growth is equitably shared across Erie's residents

Coordination and Implementation:

"Nerve Center" to oversee and ensure implementation

The Nerve Center ensures Erie has enough capacity and coordination to effectively implement this influx of investments across diverse stakeholders

The total cost of all these programs is **over \$1.1 billion**, from a wide variety of capital sources

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While this is a large sum, various tools and funding sources can be tapped and funding has never been as available

*Does not include investments whose costs still need to be determined; as a result the true total is likely higher

These investments vary by level of readiness



In total, the Investment Playbook prioritizes 35 transformational investments; they are first steps or "down payments"

		<i>Entrepreneurship:</i> Grow new businesses, especially Black- and brown-owned businesses		<i>Infrastructure:</i> Accelerate community-wide infrastructure and quality of life improvements	
1.1 Create center for manufacturing competitiveness and heavy industrial battery test center		2.1 Boost programming and capacity of entrepreneurial support organizations		3.1 Invest in complete broadband regionally	
				3.2 Increase connection to Presque Isle via Millcreek Presque Isle Gateway	
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1.5 Create Great Lakes resting a		2.3 Establish Supply Erie to direct more procurement to local businesses		3.4 Improve power grid to create renewable, dependable energy for city core	
1.4 Create Corry CATCH Hub				3.5 Expand capacity of City Planning Office	
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4.3 Expand continuum of care for those experiencing			remediate 3-5 other	7.6 Expand homeownership with a focus on Black residents	
homelessness	5.4 Invest in new and revised stormwater systems		properties for new uses	7.7 Build capacity of BIPOC developers / construction workforce	
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14th streets	5.6 Remediate Coke Factory property		Authority	7.10 Boost capacity of community organizations	

Build clusters in plastics recycling, advanced manufacturing, and tech



Erie has persevered through a considerable post-industrial decline. While many old jobs have disappeared, much of the infrastructure, systems, and human capital remain in Erie, creating a unique opportunity to revitalize the economy for the 21st century. A group of stakeholders from PSU and Gannon have come to together with a plan for a set of investments in advanced manufacturing, plastics recycling, and the blue economy. These investments, if completed, could create up to 5,000 jobs and make Erie the epicenter of nationally competitive industries. If these projects are appropriately staffed, resourced, and implemented, they could reverse decades of decline and begin a new chapter for Erie's economy.

	"Shovel-ready" projects				
Strategy	Advanced Manufacturing	Plastics	Blue Economy	Job Training	
Purpose	To provide skilled, higher-payir industries that leverage the uniq plastics recycling cluster in Erie cr new clean trar	To ensure that city and county residents have employment opportunities in the new cluster and adjacent businesses			
Initial investments (Total cost ; amount raised)	1.1 Center for manufacturing competitiveness and heavy industrial battery test center (\$56M)	1.2 New recycling plants and technologies (\$5M)	1.3 Great Lakes Testing and Remediation Lab (\$41M)	1.4 Corry CATCH Hub (\$18M; \$4.8M raised)	
Other investments and planning needed (potential delivery team tasks)	 Ensure alignment with other orga capital, Fusion Center, broader G Identify complimentary investme 	 Ensure alignment with community college, other educational institutions Ensure entire county has access to job training and upskilling 			

1.1: Center for manufacturing competitiveness and heavy industrial battery test center



Investment Overview:

A center of manufacturing competitiveness could provide the capability to transition to a sustainable economy in the areas of plastics recycling, metal casting, and tail transportation. The center would include an advanced polymers and materials lab to design more sustainable and recoverable plastics as well as metal castings labs for prototyping and a heavy industrial battery testing facility to design zero-emission long-haul transportation.

Sources:

Future BBB RC

programs, City and



Goals and Benefits:

The center for manufacturing competitiveness will help create ~5,000 jobs in the advanced manufacturing and plastics sectors while also increasing wages, union representation, reducing plastic waste locally and globally, and expanding access to related utilities, such as broadband, that would be created in the area.

Cost, Sources, and Uses:

Total cost: **\$56,000,000**

Uses: \$14M - Building (KP 8) \$12M - Lab equipment and operation

\$20M - Battery facility and lab equipment State ARPA funds

Relevant Examples:

 Nussbaum Center and Steelhouse project in Greensboro is an urban innovation center designed to reduce barriers for manufacturing entrepreneurs

Process and Next Steps:

- 1. Identify final breakdown of costs
- 2. Secure additional state and federal funding opportunities






1.2: Create sustainable plastics practices by investing in new recycling plants and technologies

Investment Overview:

This sustainable plastics project will leverage the sustainable plastics work of the Center for Manufacturing Competitiveness to create an environment for sustainable agriculture. A Plant-to-Plants Lab will capture heat, carbon dioxide, and moisture from manufacturing efforts at the Center to power a pilot food production project. The foods grown will be influenced by and distributed to underrepresented communities in the region. The lab will be built in a "kit" form, complete with a list of equipment, cost estimates, space layout, and expected ROI, to allow for easy extension to manufacturing sites in coal-impacted areas to address food deserts in their own communities.

Goals and Benefits:

- Increase sustainability of advanced manufacturing by recycling byproducts into local agriculture
- Use plant-to-plants lab as a model for the circular economy that can be exported across the region / country

Cost, Sources, and Uses:

Total cost: **\$5,000,000**

Uses:	
\$2.5M - Recycling lir	۱e
\$0.5M - Personnel	
\$2.0M - Equipment	

Sources: **TBD**

Process and Next Steps:

1. Finish plans for plant-to-plants lab







1.3: Create Great Lakes testing and remediation lab

Investment Overview:

Lake Erie would be leveraged as the testbed for evaluating plastic pollution and measuring manufacturing investment effectiveness as manufacturers move toward a circular economic model. Located at Gannon and along the waterfront, these labs would conduct environmental testing, drone-based monitoring, and geospatial mapping to conduct research on environmental changes to the lakes. They would also map plastics pollution and provide data for better environmental cleanup of plastic-polluted bodies of water.

Goals and Benefits:

Along with the center for manufacturing competitiveness, the Great Lakes testing lab will help create ~5,000 jobs in the advanced manufacturing and plastics recycling sectors while also increasing wages, union representation, reducing plastic waste locally and globally, and expanding access to related utilities, such as broadband, that would be created in the area.

Sources:

TBD

Cost, Sources, and Uses:

Total cost: **\$41,000,000**

Uses:

\$7M – Deepwater science ship **\$4M** – Near-shore boat and equipment **\$5M** – Docking facility and pit stop lab \$10M – EPA/CLIAA-certified lab **\$5M** – Neural drone lab for GIS-mapping

Process and Next Steps:

- Identify final breakdown of costs 1.
- 2. Secure additional state and federal funding opportunities











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Clusters

1.4: Create CATCH Hub in Corry



Investment Overview:

Impact Corry, a part of Project Resolve, is an effort to build a state-of-the art technology workforce, training, entrepreneurship ecosystem and launchpad. The building, located in Corry, will house a technology workforce & remote training & placement center, a technology and wellness Pre-K Educate Center, a coworking space, office space, media studios, a data center, and entrepreneurial support space (e.g., coffee center, gym, cafeteria). Initially, the CATCH Hub will focus on housing projects and businesses related to broadband expansion, given considerable activity currently taking place in Corry already.

"Setup" "Shovel Exploratory move project



Goals an	nd Benefits:	

Along with the center for manufacturing competitiveness and other investments in clusters in the Erie area, the CATCH Hub will be a center for post-pandemic technology businesses, startups, and trainees outside of Erie's downtown.



Cost, Sources, and Uses:

Total cost: **\$18,000,000**

Uses: \$18M – Building renovation and upgrades Sources: \$1.58M – Facility donation \$2.5M – PA RACP \$185k – ECRDA \$500k – Federal community project funds \$13.2M – TBD

Progress to Date:

- Identify location and secure site control
- Build partnerships with Penn State Behrend, Gannon, other regional organizations focused on cluster development
- Identify pilot industry

Next Steps:

- Secure additional funding to renovate and upgrade facility
- Apply for other federal grants (e.g., NSF Engines)
- □ Launch pilot in fiber / connectivity industry

Boost entrepreneurship, with a focus on Blackand brown-owned small businesses

Erie has been the subject of considerable investment in recent years by its downtown anchors, including UPMC, Erie Insurance, and Gannon University. These investments are creating economic growth and opportunities for small-and medium-sized businesses to "fill in" needs created by increased demand in the region. However, many residents within Erie lack the skills, relationships, and capital to start businesses. This problem is especially acute among Erie's Black residents, immigrants, and other residents of color. Given the heightened demand for local business services and products, Erie has a unique opportunity to push considerable resources to this issue in the form of startup grants and funds, technical assistance, and local procurement efforts to ensure a broader set of Erie residents benefit from this new chapter in Erie's economy.

•	"Shovel-ready" projects	Additional pla	nning underway
Strategy	Coaching	Capital	Supply Chain Diversification
Purpose	To provide guidance and capacity building for new and early-stage Black- and brown-owned businesses and entrepreneurs so they can successfully grow their businesses in Erie	To provide productive, non-parasitic capital to new businesses, especially those that are Black- and brown-owned, that allows those businesses to grow and expand	To direct procurement contracts and supply chain spending from anchor institutions to local businesses, thereby growing local businesses and preventing capital flight
Initial investments (Total cost ; amount raised)	2.1 Boost programming and capacity of entrepreneurial support organizations (ESOs) (\$1.5M; \$560k raised)	2.2 Provide quality capital for Erie small businesses that is fit to purpose (TBD)	2.3 Establish Supply Erie to direct more procurement to local businesses (\$7M)
Other investments and planning needed (potential delivery team tasks)	 Ensure collaboration between funded organizations (EBWS, Paramount Pursuits) Raise additional funds to ensure businesses and entrepreneurs do not experience gaps in support Ensure collaboration with capital providers (e.g., Ben Franklin, Bridgeway Capital) 	 Determine size and structure of SSBCI funds available to Erie County businesses Ensure partnerships between capital and coaching providers Ensure no other funding gaps exist for small businesses (e.g., grants) 	 Obtain commitments from anchor institutions to hit local supply targets Raise funding for buy local campaign Determine other elements of supply chain diversification strategy

Total Estimated Cost: \$8,500,000

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Entrepreneurship

Expand quality coaching for BIPOC businesses by expanding entrepreneurial support



Exploratory

Investment Overview:

Erie, like most cities in the US, faces an enormous problem of racial inequity. Black residents in Erie face lower rates of homeownership, lower educational attainment, and higher rates of poverty than their white counterparts. Organizations like Paramount Pursuits and Erie Black Wall Street step in to fill crucial gaps in knowledge for Erie's Black residents and provide training on issues such as introduction to entrepreneurship, growing a businesses, credit improvement, budgeting, and homeownership. The entrepreneurship training will have a separate program focused specifically on building and growing a business in construction and real estate development, in order to ensure that the spurt of real estate development in Erie also benefits its Black and brown residents.

Goals and Benefits:

Increasing funding for Paramount Pursuits and EBWS would have multiple levels of benefits. By increasing programming, the organizations could increase financial literacy, business starts, and homeownership. In doing so, this investment could also increase Black wealth and civic engagement among Black residents.

Relevant Examples:

- WePower (St. Louis) combines advocacy and trainings for workforce and wealth building for communities of color
- Jumpstart Germantown (Philadelphia) is a residential real estate development training program ٠ that focuses on helping people break into the industry and fighting gentrification by encouraging people to develop their own communities.
- East Side Avenues Initiative (Buffalo) has a community-based real estate development training ٠ to train building owners in commercial real estate development and invest in community-level developer commercial and mixed-use projects, in order to ensure that buildings are redeveloped for and by East Side residents. The effort is funded with a \$5M in capital and \$1M operating budget.



"Shovel

ready"

project

Cost, Sources, and Uses:

Total cost: \$1.5M (over 3 years)

Uses:
\$750k – salaries, programming, and
other operating costs (EBWS)
\$781k – total program cost
(Paramount Pursuits)

Sources: \$200k – City ARP (EBWS) **\$360k** – City ARP (PP) TBD - MBDA, local philanthropic capital

Progress to Date:

- Secure initial funding from City ARP \checkmark funds
- \checkmark Hold initial collaboration meetings between Paramount Pursuits and Erie Black Wall Street

- **Next Steps:**
- Secure additional funding to ensure programs can meet local demand

"Setup

- Begin implementation of construction / developer programs ASAP so that participants can benefit from construction boom
- Solidify additional partnerships (e.g., with Bridgeway Capital)

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Provide quality capital for Erie small businesses that is fit to purpose (More organizing required)

Investment Overview:

Using the US Treasury's State Small Business Credit Initiative, Erie can provide substantial capital and technical assistance for its small businesses. Bridgeway Capital and Ben Franklin Technology Partners plan to invest in Erie County. Bridgeway plans to provide at least \$15m in loans annually for 5 years, including many loans between \$10,000 and \$50,000. While these loans would be spread across a 15-county focus area, Bridgeway would ensure that at least a proportional amount of those loans are directed to businesses in Erie. Bridgeway and Ben Franklin could also work with other entrepreneurial support organizations, including:

- Erie Black Wall Street to create a pipeline of businesses ready for investment
- Erie Center for the Arts and Technology (ECAT) on a Creative Business Accelerator

2.2

Goals and Benefits:

Leveraging SSBCI funding for Erie businesses could result in almost \$75M of investment, which would be tailored to local needs through important local partnerships and matched with technical assistance to ensure borrowers have access to capital and can grow and benefit from investment. Moreover, the funds would be structured with credit enhancements or other products to ensure they support businesses that may otherwise not have access to quality capital.

5 Cost, Sources, and Uses:

Total cost: **TBD** (over 5 years)

Uses: TBD

Sources: **\$75M** – SSBCI funding (Bridgeway) **TBD** – SSBCI funding (Ben Franklin)

Process and Next Steps:

- Determine size and structure of funds from Bridgeway 1. and Ben Franklin
- Formalize partnerships with EBWS, ECAT, and 2. Paramount Pursuits for coaching
- 3. Secure private match funding (at least 1:1 required)
- Build pipeline of potential investments with local 4. partners



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Entrepreneurship







Establish Supply Erie to direct more procurement to local Erie businesses (*More organizing required*)

Investment Overview:

With the enactment of the \$1.2 trillion Bipartisan Infrastructure Framework, Erie has a remarkable opportunity to harness federal investments to rebuild and diversify its small business economy. We recommend a new Supply Erie Initiative, designed to steer a substantial volume of federal infrastructure dollars to support, strengthen and grow local Black- and brown-owned businesses. The Initiative would work with a broad array of infrastructure agencies in Erie to (a) harmonize procurement definitions and practices across all public entities in the service of business equity; (b) ensure that potential vendors get the business coaching and quality capital they need to meet procurement demand; and (c) bring transparency in goal setting and reporting across multiple infrastructure agencies. The total platform funding for these efforts is estimated at \$6-8 million over 4 years.

Goals and Benefits:

A Supply Erie program would increase demand for business services in Erie, giving an important advantage to local small- and mediumsized businesses during the critical early stages of their development. When matched with loans and technical assistance from the other investments in this category, Erie's small businesses can receive the business, capital, and support they need to thrive in the long-term.

Cost, Sources, and Uses:

Total cost: **\$7,000,000** (estimate)

Uses: TBD Sources: **TBD**

Relevant Examples:

 Philadelphia Anchors for Growth and increases local purchasing by large institutional buyers to grow Philadelphia businesses, strengthen the local economy, create jobs, and build wealth

- 1. Obtain commitments from anchor institutions to hit local supply targets
- 2. Raise funding for buy local campaign
- 3. Determine other next steps





Accelerate community-wide infrastructure and quality of life improvements

After decades of population stagnation and economic stress, Erie is experiencing the beginning of a revitalization, fueled by growth in the central business district. This new commercial, tech, and other businesses growth in downtown Erie and elsewhere is putting considerable strain on Erie's aging infrastructure. Improvements to Erie's roads, bikeways, power grid, fiber network, and other systems can ensure and even help accelerate the continued growth of Erie's new economy. These large investments in Erie's infrastructure are especially timely given the recent passage of the Bipartisan Infrastructure Framework, which reserves substantial funding for many of the projects most important in Erie. Note that this Playbook also includes more specific infrastructure investments in subtracts or neighborhoods within Erie; this section primarily covers community-wide infrastructure investments.

		"Shovel-ready" projects		Exploratory projects	Setup moves
Strategy	Broadband	Streetscaping and Accessibility	Bike Lanes	Electricity	Capacity
Purpose	To connect all Erie County residents with high-speed internet that allows them to learn and work remotely in a post-COVID economy	To improve key access routes across the county to highlight major commercial and recreational assets in the region	To create bike lanes and other active transportation options that increase mobility, reduce emission, and increase the quality and recreational options in Erie	To ensure residents and businesses have reliable access to renewable power even as demand grows from new growth	Increase capacity of key public and private entities that can accelerate infrastructure investments
Initial investments (Total cost ; amount raised)	3.1 Invest in complete broadband regionally (TBD; \$50k raised)	3.2 Increase connection to Presque Isle via Millcreek Presque Isle Gateway District (\$6.2M; \$500k raised)	3.3 Implement Active Erie Transportation Plan (\$14.6M)	3.4 Improve power grid to create renewable, dependable energy for city core (TBD)	3.5 Expand capacity of City Planning Office (\$3.6M)
Other investments and planning needed (potential delivery team tasks)	 Consider combining investments with other counties to create multi- country broadband initiative Coordinate planning with other infrastructure initiatives (e.g., bike lanes) 	 Consider similar districts and improvements across County Engage County government and other municipalities 	 Coordinate timeline with other infrastructure initiatives (e.g., broadband) to save on construction costs 	 Determine split of responsibilities between public sector utilities and developers Consider expansion of renewable power county- wide 	 Determine if similar capacity investments are needed in the County or other public entities

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Infrastructure

Invest in complete broadband regionally



Network

TBD – Other

Investment Overview:

Act, FCC ACP / ECF

Based on data from 2018, Erie County had a broadband coverage rate of over 95% at a 25Mb / 3 Mb speed. However, due to the pandemic and inaccurate data from the FCC, many more residents than once thought do not have access to adequate broadband infrastructure to support teleworking, remote learning, and telehealth initiatives. With more employees working from home, broadband has become a critical component of economic development policy to attract and retain employees to a region. The goal of the investment in broadband infrastructure will be to provide Erie County and surrounding regions with a minimum of one broadband provider, promote and develop affordable options for those currently without access, and expand regional infrastructure to support economic development. This work could build on successful initiatives in neighboring Corry.

·	"Shovel	,
"Setup"	Shover	Exploratory
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and rollout aligns with

infrastructure funding programs

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Goals and B	enefits:		🕅 Relevant	Examples:	Ć
 and hybrid learning, e Increase competitiver Create additional opp County and surroundi 	cational opportunities th specially for post-second less of region's workforce ortunities for remote wo ng regions s, and Uses:	lary education e rk in Erie	 EPB, Chattanoog EDDC, VNET Fib ss to Date:	0	teps:
Total co	st: TBD		ding for feasibility study		fy full suite of funding
<i>Uses:</i> \$50k – County broadband feasibility study \$2.3M – Corry Gig Fiber	<i>Sources:</i> ARP, ARC Power, PA Broadband Authority, Infrastructure / Jobs	Network ✓ Identify opp	ut of Corry Gig Fiber portunities to lay fiber ing construction	county County Ensure	d Corry Gig Fiber Network

3.1

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Increase connection to Presque Isle via Millcreek Presque Isle Gateway District

Investment Overview:

The Millcreek Presque Isle Gateway District is an improved connection between Erie and Presque Isle that also serves as a cohesive multi-functional district. The Millcreek Presque Isle Gateway District builds a character and quality of place that drives economic development to serve residents and visitors. It serves as a a visual cue to residents and visitors that while the State Park is a major destination, it is also a part of a network of recreation and retail sites in Millcreek that contribute to the District as a whole. The Gateway District would be a safe and inviting community for all users - pedestrians, bicyclists, and motorists and include a mix of uses in buildings that engage the street is a key ingredient in creating a lively street.

Goals and Benefits:

- Develop W 8th Street as Millcreek's 'Main Street' Corridor
- Implement an identifiable theme that celebrates the District's proximity to Presque Isle State Park but functions
 independently of it
- Improve walkability and bikeability throughout the District
- Allow for both vertical and horizontal mixed-use in buildings and sites
- A mix of uses in buildings that engage the street is a key ingredient in creating a lively street

\$ Cost, Sources,	, and Uses:	L \$ \$ \$	Progress to Date:	Next Steps:
Total cost: <i>Uses:</i> \$6.2M – TBD	\$6.2M <i>Sources:</i> \$500k – RACP TBD - other	✓ ✓	Inventory existing conditions and conduct feasibility of upgrades Solicit, gather, and incorporate public input	Identify specific investments and projects within the plan Conduct additional round of stakeholder input Identify full funding needs and raise capital







Implement Active Erie Transportation Plan to create total pedestrian / biking experience

Investment Overview:

While Erie already has several bike paths throughout the city, Erie's streets and infrastructure create considerable barriers for bicyclists and pedestrians, thereby restricting the flow of people throughout the city or encouraging residents to find less sustainable methods of transportation. Erie has already extensive planning on potential improvements to its pedestrian and biking infrastructure, as laid out in the Active Erie plan. These recommendations include: creating travel lanes along major bikeways across the city, investing in sign-posting and other improvements to low-stress routes along the waterfront, and creating select pedestrian bridges. With the passage of the Bipartisan Infrastructure Framework, Erie now has the opportunity to implement most or all of these recommendations in swift order.

Cost, Sources, and Uses:

Total cost: **\$14,613,960**

Uses: Sources: \$6,969,402 - 6th St from Pittsburgh Ave to **RAISE Grant** Franklin Ave Program, **\$1,198,560** - 19th St/21st St TASA, \$93,403 - 10th from Bayfront Parkway to PennDOT and Bayfront Conn. DCED \$42,174 - Bird Drive from Fairmount Multimodal, Parkway to E 38th CDBG, MPO \$161,036 - 32nd/29th/28th from TIP funds Pittsburgh Ave to East Ave \$77,013 - East Ave from E Bay Dr to E 38th \$34,070 - Downing Ave from E Lake Rd to E 28th \$6,038,302 - 38th from Greengarden to Bayfront

Goals and Benefits:

- Increase public health by promoting transportation by foot or bike and limiting local emissions
- Increase mobility in the city, creating additional economic opportunities for recreation businesses
- Provide greater connectivity between neighborhoods, increasing neighborhood and civic engagement

- Implement policies in the Active Transportation Plan
- Secure funding for needed improvements
- Conduct additional community outreach through final design and construction







3.4

Improve power grid to create renewable, dependable energy for city core (*More organizing required*)

Investment Overview:

As Erie build new residential, commercial, and recreational developments across the City, it will place increasing demands on the city's power grid. Recent developments have already run into substantial, unforeseen problems with the electrical grid that have required considerable costs to upgrade. A delay in making further upgrades could postpone or disincentivize additional developments in the City. Considerable work on this project must still be done, however. The specific needs and costs of upgrades must be determined; private and public stakeholders must align on an appropriate approach to costsharing; and a coalition of public and private actors must identify sources of capital including traditional sources of public funding, new funding from IIJA, private funding, and creative capital sources.

Goals and Benefits:

- 1. Incentivize and reduce barriers to future developments
- 2. Reduce construction time and complexity for individual developments
- 3. Reduce carbon footprint for city and new developments

Cost, Sources, and Uses:

Total cost: **TBD**

Uses: TBD	Sources: TBD

- 1. Create master list of investments required to upgrade grid
- 2. Align on appropriate cost-sharing between public and private sectors
- 3. Create blended capital stack using public, private, and creative sources of capital

"Setup"	"Shovel ready"	Exploratory
move	project	project



Expand City Planning Office to oversee influx of new projects



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Investment Overview:

The number and complexity of projects proposed are creating considerable capacity bottlenecks for the City Planning Office, given the importance of the City as the manager, implementer, and / or partner on most projects. As a result, the City could ensure that these projects are implemented on time, within budget, and with fidelity by expanding the capacity of the Planning Office. This "surge" would be temporary to start to manage the temporary influx of funds and projects but could be extended based on the City's ongoing needs. Potential hires would include directors to oversee implementation, specialists in infrastructure, housing, sustainability, and transportation, and analysts with skills in GIS, policy, and fiscal support.

"Setup"	"Shovel	Exploratory
move	ready"	project
	project	



Goals and Benefits:

These hires would increase the capacity of the City to implement all projects that could be funded by public, private, and philanthropic dollars. In doing so, Erie could accelerate its current timelines for nearly all of its major development and urban planning projects.

Cost, Sources, and Uses:

Total cost: \$3,600,000 (over 3 years)

Uses:	S
Operating Budget: \$2.55M	L
Planning budget: \$900K	p
Equipment / training / travel: \$150K	C

Sources: Local philanthropic capital

- 1. Refine needs based on Nerve Center structure
- 2. Secure local funding
- 3. Create and launch job descriptions

Accelerate and advance further developments in the central business district

Erie's downtown benefits from having multiple large anchor institutions in a small geographical area. This large employer base has created demand for additional services and amenities that has just started to "fill in." The Erie Downtown Development Corporation has just opened a cluster of market-rate downtown apartments as well as a multi-vendor food hall. The success of EDDC's first fund creates opportunities for the entity to make further investments in other parts of the downtown, especially toward the waterfront. These investments have also started to highlight the potential of other parts of the downtown, including State Street south of Perry Square. This part of the city faces several challenges, including a dense concentration of homelessness and a cluster of urban-renewal era buildings with outdated uses. A set of strategic investments in service provision and the built environment in this area, potentially combined with several bold new proposals, could completely reshape Erie's downtown to be among the most iconic in the country.

	"Shovel-rea	dy" projects	Explorato	ry projects
Strategy	Commercial and Residential Development	Complete Streets	Social Services	Adaptive Reuse
Purpose	To continue and to accelerate the revival of the downtown with new housing, recreational, and commercial opportunities	To accelerate the revival of the downtown by beautifying streets and increasing pedestrian transportation options	To ensure that Erie residents have access to critical services and are not left behind by development in the downtown	To accelerate the revival of the downtown by finding new uses for urban renewal properties
Initial investments (Total cost ; amount raised)	4.1 Launch new EDDC Fund (\$200M)	4.2 Invest in complete streets and new streets (\$80M)	4.3 Expand continuum of care for those experiencing homelessness (TBD)	4.4 Accelerate adaptive reuse of key anchor properties on State Street between 9 th and 14 th streets (TBD)
Other investments and planning needed (potential delivery team tasks)	 Coordinate with other efforts to invest in local businesses (e.g., SSBCI) to ensure local businesses are receiving quality and balanced capital Consider similar investment vehicles elsewhere in the City 	Consider similar improvements elsewhere in the city	 Coordinate new effort with other housing investments Determine whether other social services (beyond supportive housing) also require additional investment 	 Identify new uses for properties in downtown and certain neighborhoods in aligned processes

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Downtown

4.1: Launch New EDDC Fund



Exploratory

project

Investment Overview:

A second EDEF Fund would develop underutilized real estate that exists between the EDDC's current projects and the investments on the Bayfront. This effort would also leverage the investments by major employers, such as Erie Insurance, UPMC Hamot, and Gannon University. This Fund will build upon the success of EDDC's first fund in the Downtown.



Goals and Benefits:

- Transform underutilized properties
- Increase city/county/school district revenue
- Create diverse business, employment & housing **Opportunities**
 - **Cost, Sources, and Uses:**

Total cost: **\$200,000,000**

Uses:	Sources:
\$20M – Acquisition Costs	\$50M – EDEF Fund #2
\$40M – Softs Costs	\$150M – Leveraged
\$140M – Construction Costs	Private & Public Capital
	(e.g., Opportunity
	Zones)

EDDC Developments:

EDDC will build on its previous work, which include:

- Flagship City Food Hall
- Flagship City Public Market
- 429 State
- The Shops at 5th & State

Process and Next Steps:

- Confirm commitments of current and prospective EDEF Members ٠
- Confirm commitment of public capital sources ٠
- Acquire site control of key properties •
- Assemble development team •
- **Develop properties** ٠



"Shovel

ready"

project

"Setup"

move

ERIE DOWNTOWN DEVELOPMENT CORPORATION



4.2: Invest in complete streets and new streets



Investment Overview:

The streets in downtown Erie can undergo considerable upgrades. Many of the current streets have excessively wide travel lanes, few street trees, long pedestrian crossing distances, and narrow sidewalks. A series of partial and complete street rebuilds across the downtown, with concrete bike lanes, wider sidewalks, street trees and furnishings, and shorter pedestrian crossings would provide significant practical, aesthetic, and economic benefits to Erie. Outlined in the Downtown Streetscape Master Plan, these improvements have already been planned and are near-ready for construction.

Goals and Benefits:

- Increase opportunities for commercial use with wider sidewalks (e.g., outdoor dining)
- Increase foot traffic by creating more accommodating pedestrian experience by planting street trees, installing benches, building bike lanes and locks, and shortening pedestrian crossings
- Increase quality of life by creating major facelift for streets across downtown

Cost, Sources, and Uses:

Total cost: **\$80,050,000**

Uses:

\$8,580,000 – State St \$2,260,000 – 6th St \$4,070,000 – N/S Park Row \$2,790,000 – 12th St \$13,550,000 – Peach & Sassafrass \$48,800,000 – 2nd – 5th; 7th – 11th Sources: PennDot and DCED Multimodal funds, CDBG, TASA, MPO TIP funding

Relevant Examples:

Smarter Streets Initiative (South Bend, IN) is an initiative to create safer, more efficient transportation by creating traffic patters that better accommodate motorists, transit riders, cyclists and pedestrians

Process and Next Steps:

- Update Streetscape Plan and to reflect new costs
- Secure remaining funding for needed improvements
- Secure contractors and begin construction





Source: Downtown Streetscape Master Plan, New Localism analysis

Expand continuum of care for those experiencing homelessness through structured collaboration (*More organizing required*)

Investment Overview:

Like in many parts of the country, homelessness has been a growing issue in Erie since the start of the COVID-19 pandemic. The persistence of this issue in Erie presents several problems. First, it prevents many of Erie's residents from fulfilling their basic need for shelter. Second, it disincentivizes further growth and development downtown. Finally, it creates a dynamic whereby many of Erie's residents would not benefit from many of the investments in the city's future. As a result, finding a lasting solution to this issue is a cornerstone to Erie's inclusive economic recovery. Stakeholders from Erie's public, private, and civic sector have recently come together to make several important investments on this issue, including designating units in new developments for homeless residents, conducting intensive research on best practices in homelessness reduction in American cities and interviewing affected populations as well as shelter and service providers. The City of Erie has already committed nearly \$3M to this effort in the hopes of leveraging additional philanthropic funding.

Goals and Benefits:

In addition to improving the health, well-being, and economic potential of many Erie residents, substantially reducing homelessness in Erie will ensure that a greater portion of Erie residents can enjoy and benefit from the growing opportunities, assets, and amenities that the city offers. It will also open new parts of Erie's downtown for further investment and inclusive growth.

Cost, Sources, and Uses:

Total cost: **TBD**

Uses: TBD	Sources: TBD

Progress to Date:

- Convene working group of local service \checkmark providers, funders, and advocacy groups
- Raise initial funding from City and / or \checkmark philanthropic sources
- Conduct research on best practices \checkmark
- Hold focus groups with affected populations, \checkmark service providers, and others

Relevant Examples:

3CDC in Cincinnati created a state-ofthe-art shelter that was embraced by local service providers

Next Steps:

- Leverage public funding with additional philanthropic funds
- Finalize full set of program and strategies

"Setup" move	"Shovel ready" project	Exploratory project
L	pioject	



Accelerate adaptive reuse of key anchor properties on State Street between 9th and 14th streets (*More organizing required*)

Investment Overview:

With the creation of Erie Insurance's new campus and several other downtown redevelopment projects, State Street south of Perry Square has considerable potential for new and creative uses. However, the area has several relics of largely unsuccessful 1970s urban renewal. Given their prime location, considerable size, and relatively low property value, these properties can be used to anchor new, creative developments (final use tbd) for Erie's next phase of growth.

Goals and Benefits:

Repurposing or demolishing sites will reduce blight, increase local pride, and create national recognition. The project will signal to Erie residents (as well as the rest of the country) that Erie has moved on to a new phase of growth and urban vibrancy.

Process and Next Steps:

- Identify specific sites to demolish or remodel
- Work closely with architectural competition team to ensure creative new uses

Relevant Examples:

Dayton Arcade District ٠



Erie







Cost, Sources, and Uses:

Total cost: **TBD**





Reimagine Erie's relationship with its waterfront

Erie benefits from an extended waterfront, which has provided a variety of benefits over its history. In the 18th century, Erie's port was a major boon to its salt trade. Today, the waterfront remains a considerable asset with recreational and commercial uses. Erie has made several investments in its port in recent years, including opening the Convention Center, several waterfront hotels, and a few residential properties. Erie can build upon this momentum by leveraging existing funding opportunities to make further improvements, including remediating major sites along the waterfront, creating connections to the downtown, and improving resilience. Beyond these investments, Erie can make more transformational changes to the layout and use of its waterfront by learning from leading global examples in Denmark and the Netherlands. In doing so, Erie can fully leverage this truly unique asset for the third decade of the 21st century and become a national example for creative, sustainable, and productive waterfront use.

		 "Shovel-ready" projects 		Exploratory projects and setup moves
Strategy	Residential and Recreational Development	Accessibility and Transportation	Resilience and Sustainability	Reclamation and New Uses
Purpose	To increase opportunities for Erie residents to interact with the waterfront by creating new office, commercial, residential, and recreational developments	To ensure Erie residents have easy access to the waterfront from downtown and nearby residential neighborhoods	To ensure that Erie and its waterfront can withstand environmental changes and shocks	To determine uses for old industrial and underdeveloped properties and create a truly world-class waterfront based on global best examples
Initial investments (Total cost ; amount raised)	 5.1 Complete Bayfront Place mixed- use development (\$208M) 5.2 Complete Harbor Place development (TBD) 	5.3 Implement Bayfront Parkway Central Corridor Project (\$13M)	5.4 Invest in new and revised stormwater systems (\$13M)	 5.5 Establish World Class Waterfront Task Force (\$125k) 5.6 Remediate Coke Factory property (\$205M)
Other investments and planning needed (potential delivery team tasks)	 Ensure alignment with future uses of other properties 	 Ensure all neighborhoods and residents have sufficient access to waterfront; build additional pathways if necessary 	 Determine other sustainability needs from other public and private entities along waterfront Conduct additional analyses of resilience needs (e.g., dock walls) 	 Identify uses of other underdeveloped properties along waterfront in conjunction with Coke plant

Total Estimated Cost: \$439,125,000

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Bayfront

Complete Bayfront Place mixed-use development

Investment Overview:

The goal of the Bayfront Place Development Plan is to create a comprehensive, long-range plan intended to guide growth and development of the site. The Development Plan reflects the highest and best use of the site creating an exceptional, year-round amenity with quality public spaces, mixed-use buildings and tax generating properties. The plan for Bayfront Place includes new waterfront housing, a marketplace, an office park, several renovated streets (Main and Sassafrass), new open spaces, and a pedestrian bridge from the West Bayfront. Many of the projects within Bayfront place are already in development, requiring only limited additional support to bring this investment over the finish line.

Goals and Benefits:

- New waterfront housing
- New marketplace for fresh food and produce
- New waterfront office space
- Pedestrian connection to the waterfront from the West Bayfront

Cost, Sources, and Uses:

Total cost: **\$207,500,000**

Uses:
\$200M - Mixed-use
developments
\$3.5M - Parking deck addition
\$2M - Bayfront Place
infrastructure (utilities / roads)
\$2M - Seawall improvements -

Sources: Private investment, RCAP, City ARPA funds, PennDot

- Complete negotiations for specific sites with developers
- Select developers for specific sites
- Secure additional funding for infrastructure improvements, parking additions









Complete Harbor Place Development



Investment Overview:

Harbor Place is a dynamic, mixed-use development plan that will encompass 12 acres of Erie's waterfront. It will be built in phases and will eventually include corporate offices, two hotels, retail shops, parking garages, an outdoor ice-skating rink, condominiums, and apartments. Phase 1 of the project is set to include the construction of an eight-story Hampton Inn & Suites with a rooftop bar & event space. Phase 2 will dawn a mixed-use office building with the first floor dedicated to retail.

Goals and Benefits:

Create spaces for a variety of uses (recreational, residential, commercial) for Erie residents and visitors to interact with the waterfront.



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project

"Setup"

move

\$ Cost, Sources, and Uses:

Total cost: **\$150,000,000** (estimate)

Uses:	
TBD	

Sources: TBD

Progress to Date: Next Steps: Complete Hampton Inn and Oliver's Rooftop (Phase 1) Complete Phase 2

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Bayfront

Exploratory

project

Begin implementation of Bayfront Parkway Central Corridor Project, including high-quality pedestrian bridges



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Investment Overview:

As Downtown Erie continues to undergo a revitalization and the Bayfront expands its commercial, residential, and recreational uses, the Bayfront Parkway is expected to face increased use as residents and tourists visit these places. In order to accommodate both increased vehicular and pedestrian traffic and connect these two spaces, pedestrian bridges over the Parkway will create important pedestrian connections. Two proposed bridges, at Holland St. and Sassafrass St. will connect the Bayfront and Downtown along convenient routes and allow all residents access the Parkway from either side of State Street. Additional passages over or across the Parkway to the east and west will be needed to increase access from the East and West Bayfront and increase use of the waterfront. The plans for these bridges, from the Bayfront Parkway Central Corridor Project, will also improve pedestrian and biker safety and accessibility.



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Bayfront



Goals and Benefits:

- Increase commercial and recreational activity Downtown and in the Bayfront
- Reduce traffic and congestion along Bayfront Parkway and in both neighborhoods
- Increase quality of life for residents of downtown, East and West Bayfronts

Relevant Examples:

 The 11th St Bridge was constructed as an elevated park in DC that crossed the Anacostia River

S Cost, Sources, and Uses:

Total cost: **\$12,800,000**

Uses: **\$6.4M** – Holland St. bridge **\$6.4M** – Sassafrass St. bridge Sources: Surface Transportation Block Grant Program; Reconnecting Communities Initiative

Progress to Date:

- ✓ Complete designs and review process
- Complete public meetings for Holland St bridge
- ✓ Apply to Congressman Kelly's office for Sassafras St bridge funding

Next Steps:

- Close capital stack by raising any outstanding funds
- Begin construction in 2022

Invest in resilience improvements along waterfront



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Investment Overview:

As Erie invests further into revitalizing its waterfront, the health, sustainability, and resiliency of the waterfront becomes increasingly important to withstand, recover, from and adapt to major disturbances. Risks from lake level fluctuations, changing precipitation patters, coastal storms, agricultural or stormwater runoff, and invasive species threaten the feasibility of new residential, commercial, and recreational uses of Erie's prized waterfront. Some of these improvements are known (e.g. stormwater improvement), others still need to be studied in greater detail (e.g., modernization of dock walls). Erie has already identified 5 stormwater improvement projects that are "shovel-ready;" other upgrades (e.g., modernization of dock walls) will require more research and planning.

Goals and Benefits:

- Protect new developments and spaces along waterfront
- Improve resilience against climate change for the coming decades
- Repair aging or inadequate dock walls that can threaten health of waterfront

Cost, Sources, and Uses:

Total cost: \$13M+

Uses:

Sources:

\$3M – SE Erie Stormwater
\$5.2M - Garrison Run Stormwater
\$1.1M – Lower Myrtle Storm Sewer
\$80k – Sassafrass Stormwater
\$6.5M – Mill Creek Channel
TBD – Dockwall upgrades

TBD – Other

Project List:

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- Southeast Erie Stormwater Improvement Project ("shovel-ready")
 Garrison Run Stormwater Improvement Project ("shovel-ready")
 Lower Myrtle Street Storm Sewer Rehabilitation Project ("shovel-ready")
 Foot of Sassafras Stormwater Improvement Project ("shovel-ready")
 Mill Creek Channel Wall Rehabilitation ("shovel-ready")
 Dockwall upgrades (more planning required)
 - Other (more planning required)

- 1. Secure state and other funding for stormwater repair
- 2. Commission study to determine type and severity of threats to Erie's waterfront
- 3. Secure funding for resilience projects





Establish World Class Waterfront Task Force



Erie is fortunate to have its downtown border Presque Isle Bay. Such a waterfront is a visual gem and an opportunity to create desirable residential, commercial, and recreational uses. However, much of Erie's waterfront is undeveloped or retains old properties and uses from the 20th or 19th centuries. A new world-class waterfront task force would inspire and challenge local decision-makers to explore, understand, and prioritize transformational opportunities for the waterfront. The task force would participate in a series of visioning workshops, research leading examples from around the world, and create an action plan with recommendations by February 2023.

Goals and Benefits:

Cost, Sources, and Uses:

Sources:

capital

Total cost: **\$125,000**

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Uses:

\$50k (expenses such

\$75k (honoraria for

experts, facilitators)

as materials and travel)

In addition to increasing property values, creating new recreational activities and increasing quality of life, this project could create a completely different trajectory for Erie's waterfront that would make it a national icon.

Local philanthropic

Process and Next Steps:

- Determine task force members (3-6 people)
- Confirm task force objectives and processes
- Conduct visioning workshops
- Conduct initial interviews / research with leading international sites
- Create final proposal for new uses / investments



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Relevant Examples:

- LX Factory, Portugal,
- Aarhus harbor, Denmark
- Koge, Denmark
- Fredericia, Denmark

"Setup"

Bayfront

Exploratory

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Remediate Coke Factory property (more organizing required)

Investment

Investment Overview:

The old Erie Coke plant sits on one of the most prime waterfront properties in Erie. This property contains significant environmental hazards and requires considerable capital to cleanup, demolish, and remediate. Given the high cost of this remediation, Erie may not have another chance to secure funding to demolish the factory and remediate the property for new uses. Without remediation of this property, it is difficult to imagine Erie having a truly world-class waterfront. This project would raise a wide variety of state, federal, and local funds to remediate the property for new use. While the property is acquired and prepped, stakeholders across Erie would determine its new use.

Goals and Benefits:

Remediating this site would reduce environmental hazards and blight as well as increase quality of life by creating new uses for the waterfront. It's considerable size has vast potential to reshape Erie's waterfront.

Relevant Examples:

- Hamburg (Hamburg Philharmonic, HafenCity)
- Hazelwood-Mill 19, Pgh, PA

Cost, Sources, and Uses:

Total cost: **\$205,000,000**

Uses: Unknown (cleanup) \$5M (site prep) \$200M (design and build)

Sources: Brownfield and State ARPA

- Secure site control
- Determine full cleanup costs
- Review EPA's Community Reuse Plan
- Convene delivery team to determine final use for site
- Determine full cost of construction
- Raise local capital (e.g., bonding) for construction and future use

"Setup"	"Shovel ready"	Exploratory
move	project	project







Invest in major reclamation along the 12th street corridor

Like many former industrial cities, Erie still has considerable post-industrial properties that require considerable remediation that private companies neither have the time of resources to do. However, the recent influx of federal funding has created an opportunity to remediate these properties at a scale and pace previously impossible. Acting swiftly to remediate these properties can eliminate blight across, create a variety of new uses (e.g., office space), and revitalize an entire section of the city. Though many of the properties to be remediated immediately are still to be determined, work is already underway at the Former **EMI Site**, which may be illustrative of future projects undertaken under this banner. This site will be transformed into light industrial and / or office space to suit the growing economic needs in Erie.

	"Shovel-ready" and exploratory projects	Setup move
Strategy	Industrial Reclamation	Increase Capacity
Purpose	To accelerate economic regeneration, remove blight, reduce environmental hazards, and bolster local pride by purchasing and remediating properties along the 12 th street corridor and turning them into new commercial spaces fit for Erie's new industries	To ensure city and county agencies are adequately staffed to make a major push for acquisition and renovation of industrial properties
Initial investments (Total cost ; amount raised)	 6.1 Purchase and renovate former EMI site (\$74M; \$6.4M raised) 6.2 Identify, purchase, and remediate 3-5 other properties for new uses (\$100M) (more planning required) 	6.3 Boost capacity of Erie County Redevelopment Authority (\$1.2M)
Other investments and planning needed (potential delivery team tasks)	 Identify and acquire other properties along the 12th street corridor for purchase and remediation in line with new commercial needs Raise up to \$175M total for purchase and remediation of multiple properties 	Ensure other agencies and partners are adequately staffed to work with ECRDA

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12th Street

Remediate EMI site



Investment Overview:

The former EMI site is located at 601-645 West 12th Street. At 5.5 acres, the site can be remediated to create 75,000 square feet of office space in the 12th street corridor. The Erie County Redevelopment Authority has been gradually remediating this property; however, the influx of federal and state funds creates an opportunity for Erie to expedite this remediation (along with others along the 12st street corridor).



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12th Street



Photo credit: Go Erie





Goals and Benefits:

Repurposing the property can reduce blight, create much-needed office space to bring new businesses to Erie, and reduce environmental hazards.



Progress to Date:

- ✓ Secure site control
- ✓ Secure initial funding from city, state, and county sources



Total cost: **\$24,425,000**

Uses for EMI:	Sources for EMI:
EMI acquisition: \$375k	\$750k – County ARP grants
EMI remediation and	\$1.25M – City ARP grant
demolition: \$2M	\$375k – City forgivable loan
EMI new construction: \$50+M	\$4M – State RACP grant
EMI renovation: \$22M	TBD – private investment

Next Steps:

Identify private investment to close capital stack
 Identify potential developers for construction

Identify and remediate 3-5 other properties along 12th street corridor



Investment Overview:

In addition to the EMI site, Erie has considerable other old industrial properties that need to be remediated if they are to be put back into productive use. With an unprecedented opportunity to leverage funds as well as increasing demand for spaces to support new businesses related to plastics recycling and advanced manufacturing, Erie has a great opportunity to remediate properties that have blighted much of the 12th street corridor for years.



Goals and Benefits:

Repurposing the property can reduce blight, create much-needed commercial spaces to bring new businesses to Erie, and reduce environmental hazards.



Total cost: \$100,000,000 (estimated)

Sources:
TBD - RACP, state
brownfields funds,
others TBD

Progress to Date:

 ✓ Undertake land use study in partnership with MPO Next Steps:

Finalize list of other sites

- Secure site control
- Present cleanup plan to PA DEP, EPA
- □ Secure funding for remediation



Capacity Investment: Increase capacity of ECRDA

Investment Overview:

The Erie County Redevelopment Authority has made a commitment to tackling industrial blight and providing Erie with viable properties that private developers do not have the time or financial resources for. However, given the prevalence of such blighted industrial properties across Erie and the relative scarcity of resources (at least recently), Erie has been able to make only moderate progress. While new funding sources create an opportunity for Erie to accelerate this work, ECRDA will need additional staff capacity in order to tackle a far greater number of environmental remediations. This proposal is for an increase in staff capacity for the next three years.

"Setup" "Shovel Exploratory move project

Goals and Benefits:

This investment will allow Erie to remediate and change over an entire portion of the city in relatively short order (a few years). Such a burst of activity will make Erie a national example for brownfield remediation, turning what was a sign of shame for Erie into one of its new assets.

Erie County Redevelopment Authority

S Cost, Sources, and Uses:

Total cost: \$1,175,000 (3 years)

Uses: \$650k (personnel – project manager x 2) \$300k (personnel – property mgmt.) \$225k (personnel – facilities mgmt.)

Sources:) local philanthropic

capital

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- Create implementation plan to accelerate remediation with new staff
- Raise necessary local philanthropic capital
- Create and post job descriptions

Transform neighborhoods and increase equity

Erie's neighborhoods have experienced some difficulty in the past several decades that include low rates of homeownership, increasing blight, and low home values. Given the new influx of funds, these organizations, in partnership with the City, have an historic opportunity to build and repair housing across the affordability spectrum, increase homeownership, and revive commercial corridors and anchor properties, all while allowing BIPOC resident to benefit from the construction boom. These strategies together will ensure that the new growth in Erie is captured more equitably.

I		′Shovel-ready″ project	s		Exploratory	projects		- Setup moves -
Strategy	Commercial Corridors	New Housing Construction	Housing Renovation	Homeownership	Construction and Development Workforce	Repurpose Anchor Properties	Park Preservation	Capacity improvements
Purpose	To boost economic activity and accelerate revitalization in residential neighborhoods	To build new housing across the affordability spectrum (housing for homelessness to market rate)	To reduce blight and improve existing housing stock through home repairs	To increase opportunities for first- time homeowners, especially for residents of color	To expand job opportunities in construction and development for BIPOC residents	To provide important services and amenities in residential neighborhoods	To preserve and improve parks and reduce administrative burden on the city	To boost the capacity of neighborhood organizations to implement this work
Initial investments (Total cost ; amount raised)	 7.1 ECAT Expansion (\$10.8M) 7.2 Accelerate East Side Renaissance (TBD) 7.3 Revive Savocchio Opportunity Park (\$8.5M; \$2.2M raised) 	7.4 Complete HANDS Hammermill affordable housing development (TBD; \$4M raised)	7.5 Implement Redevelopment Authority of the Cite of Erie (RACE) Comprehensive Housing Plan (\$13.5M; \$13.5M raised)	7.6 Expand homeownership with a focus on Black residents (TBD; \$1.1M raised)	7.7 Build capacity of BIPOC developers / construction workforce (TBD; \$500k raised)	7.8 Purchase and reuse Burton School property (\$6M)	7.9 Create conservancy to preserve and support public parks (TBD)	7.10 Boost capacity of community organizations (\$6.1M; \$500k raised)
Other investments and planning needed (potential delivery team tasks)	Identify investments in other corridors beyond the East Bayfront (TBD)	Create hundreds of additional housing units, especially for workforce (~80% AMI) and persons experiencing homelessness	Increase investments and leverage on RACE programs, coordination with community organizations	Create more comprehensive strategy that builds on the city's initial investment in homeownership	Ensure support and sufficient investment across talent pipeline beyond initial support to Paramount Pursuits	Identify additional properties and new uses across Erie	Assess feasibility for conservancy / new entity	Determine which community organizations need capacity at what level of investment

Total Estimated Cost: \$44,900,000

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Neighborhoods

Exploratory

project

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Expand Erie Center for Arts and Technology

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Investment Overview:

ECAT will create ECORP in order to develop and manage a broader set of community development programs, including a) developing commercial corridors along East Avenue (6th – 8th St), b) building a jazz performance and workforce development center, c) launching a construction trades program with Erie School District and d) creating a master neighborhood revitalization plan. Successful implementation of this work can serve as a model for replication in other neighborhoods in Erie.



Goals and Benefits:

Such a considerable expansion of ECAT would could transform the East Bayfront into a thriving neighborhood of multiple uses. Though primarily residential, the East Bayfront would also include robust commercial corridors and centers for light entertainment and job training. These investments would also align substantially with other important projects, including training in construction trades and renovating homes in the East Bayfront.

Sources:

TBD

Relevant Examples:

ConnCAT in New Haven, CT has similarly built job training programs to revitalize neighborhood corridors ERIE CENTER FOR ARTS AND TECHNOLOGY

"Shovel

ready"

project

"Setup"

move

Cost, Sources, and Uses:

Total cost: **\$10,795,000**

Uses:

\$2.8M – acquire key properties
\$7.3M – renovate key properties
\$700k – programming, salaries, and other overhead

- Secure local and other funding sources
- Create project team across organizations and individuals in the East Bayfront
- Incorporate ECORP
- Launch construction trades training





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Investment Overview:

East Side Renaissance was formed to restore hope through pathways to self-efficiency for the community members along Parade Street, between 6th & 12th Streets, running west to Holland Street. This organization is taking a two-pronged approach to revitalization. First, ESR in investing in people via pathways to self-efficiency, which include programming and support services related to financial comprehension, homeownership, and insurance necessities. Second, ESR is investing in place by focusing on the Parade Street commercial corridor.



Goals and Benefits:

To create an Erie equivalent of the Harlem Renaissance by renovating the built environment, supporting community needs, attracting new business, retaining existing businesses, removing blight, and infusing long-overdue investment into the buildings.

"Setup"	"Shovel	Exploratory
move	ready"	project
	project	project





Revive Savocchio Opportunity Park

Investment Overview:

JASBP is a former superfund site that has remained undeveloped, but with the recent influx of federal dollars, may finally be put to productive use. The site could house a variety of uses, including solar power for the grid, a food production center, and community green space. Successful implementation of this work can serve as a model for replication in other neighborhoods in Erie.



Goals and Benefits:

- Provide sustainable energy capacity to the grid
- Stimulate local economy by creating incubation opportunities for food and beverage sector
- Create green and sustainable businesses in a former superfund site



Total cost: **\$8,500,000**

Uses:Sources:\$1.8M - Aquaponics\$2.2M - City ARP\$485k - Pest Remediation Businessgrant\$500k - RemediationTBD - EDA\$1.3M - Commercial Kitchen IncubatorEconomic\$700k - Co-Packing siteAdjustment\$4M - Solar installationGrant

Process and Next Steps:

- Explore other existing funding sources
- Identify property manager
 - Break ground in 2022

Relevant Examples:

 Project could be modeled after ECAT and / or ConnCAT "Setup" "Shovel Exploratory move project

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Neighborhoods





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Exploratory

project

Complete HANDS Hammermill affordable housing development

"Setup"

move

"Shovel

ready"

project

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Investment Overview:

HANDS Hammermill is a 50-unit affordable housing development of East Lake Road in Erie's East Side. The development will be focused on housing general occupancy work force, special needs, and homeless residents. The project is a partnership between HANDS, a nonprofit housing developer, Hamot Health Foundation, Erie Center for Arts and Technology, and the City of Erie.

TBD – Bank Loan



Increase housing options and supply for low- and moderateincome residents in the East Bayfront, within a short distance of downtown employment opportunities

- Address homelessness across Erie
- Bring new development to Erie's East Bayfront neighborhood

Progress to Date: Next Steps: Cost, Sources, and Uses: Total cost: \$4M+ ✓ Secure local ARPA funding Close capital stack with other public and private Uses: Sources: ✓ Confirm community support financing \$360k – Site acquisition **\$3M** – ARPA (local) through stakeholder meetings Purchase site / secure site control \$3.6M – Site prep **\$300k** – CDBG Complete permitting and environmental reviews **TBD** – Construction **TBD** – LIHTC Begin construction in 2022 TBD – Other **TBD** – NAP Tax Credit **TBD** – PHFA PHARE

Relevant Examples:

HANDS Midtown Revitalization (1326 Parade St)

Implement Redevelopment Authority of the Cite of Erie (RACE) Comprehensive Housing Plan



Investment Overview:

In most neighborhoods in Erie, there is a gap between home value and hope repair, creating a disincentive for homeowners and landlords to build or renovate many housing units. Erie can accelerate home repairs by providing financial incentives to homeowners and landlords to renovate existing housing units in the city's neighborhoods, thereby increasing home and neighborhood appeal across the city. The City of Erie has allocated \$15M for a variety of programs, including grants to homeowners, loans to landlords, and additional funds to neighborhood organizations. Most of these efforts are focused citywide, and neighborhoods outside the city can adopt a similar model to upgrade their housing stock, raise home values, and improve their neighborhoods.

Goals and Benefits:

- 85+ homes demolished / blighted homes repaired
- 180+ homes remediated of hazards (e.g., lead paint)
- 60-70 vacant lots put back into productive reuse
- 84+ rental properties improved
- 102+ owner-occupied homes are brought up to code
- 18 small and minority-owned contractors are provided support for work

Sources: \$13.5M -

City ARP

Funding

84+ families become new homeowners

\$

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Cost, Sources, and Uses:

Total cost: \$13.5M (3 years)

Uses:
\$1.8M – Blight / acquisition
\$2.3M – New production
\$2.3M – Rental investment
\$3M – Housing rehabilitation loan
\$3.2M – Healthy Home grant
\$1M – Housing and small
business preservation grant

Progress to Date:

 ✓ Secure local ARP funding
 ✓ Identify concrete objectives and targets for home repair

Relevant Examples:

<u>Rehabbed and Ready</u> in Detroit program uses philanthropic funding from the Rocket Community Fund and others to renovate and sell homes for market value in order to bridge the gap between home value and repair expenses.

Next Steps:

	Coordinate support for small- and minority-owned contractors with
	Paramount Pursuits
	Coordinate home repair programs with OWB, BEST, SSJ
	Formalize and launch home repair grant and loan programs
	Identify properties for purchase and remediation
	Bring existing lots into productive use
	Ensure alignment with broader homeownership programs

"Setup" move	"Shovel ready" project	Exploratory project
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7.5

Expand homeownership with a focus on Black residents (More organizing required)





Investment Overview:

With several measures now in place to improve Erie's housing stock and raise property prices, it is imperative that the City also expand opportunities for homeownership so that a wider array of citizens can benefit from these changes. At present, Erie's homeownership numbers are low and inequitable: only 2% of black residents own their home in Erie. A robust new homeownership effort can reverse these inequities. Traditional programs such as first-time homeowner incentives and lease to purchase as well as more innovative tools such as community equity districts can be part of Erie's comprehensive approach to this issue. While some smaller investments in homeownership have already been made, local stakeholders must decide on, and then fund, a broader strategy to boost homeownership and reduce inequities.

"Setup" move	"Shovel ready" project	Exploratory project
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Goals and Benefits:

- Allow a broader set of Erie residents to benefit from homeownership by building wealth
- Reduce inequities in homeownership and wealth
- Build local pride and civic engagement

Relevant Examples:



Cost, Sources, and Uses:

Total cost: **TBD**



Sources: City ARP Grant

- Create delivery team to create comprehensive homeownership strategy aligned with timeline for home repairs
- Raise capital for homeownership programs
Build capacity of BIPOC developers / construction workforce (More organizing required)



Investment Overview:

As Erie's neighborhoods undergo a revitalization driven by substantial home renovation, this investment would allow BIPOC and other residents in Erie to partake in the boom in development and construction work that will follow. Investments in programs to train and capitalize BIPOC developers will help these residents oversee new development, while job training will ensure access to skilled, highpaying jobs in the construction industry. Erie has already made an initial investment in Paramount Pursuits to assist 15 construction industry participants in a 12-week program for 3 years. This program can be deepened by grants to and patient loans to minorityowned developers and construction teams in order to purchase equipment and strengthen their balance sheets. The timeline for these programs is especially important, as investments in and support to small- and minority-owned developers must happen immediately in order to benefit from the coming construction boom.

"Shovel "Setup" Exploratory ready" project move project

Goals and Benefits:

Relevant Examples:

- Jumpstart Germantown (Philadelphia) is a residential real estate development ٠ training program that focuses on helping people break into the industry and fighting gentrification by encouraging people to develop their own communities.
 - East Side Avenues Initiative (Buffalo) has a community-based real estate development training to train building owners in commercial real estate development and invest in community-level developer commercial and mixed-use projects, in order to ensure that buildings are redeveloped for and by East Side residents. The effort is funded with a \$5M in capital and \$1M operating budget.

Cost, Sources, and Uses:

Create new local construction jobs

capital, rather than hiring out-of-

Allow small- and minority-owned

businesses to benefit from

Help Erie reinvestment local

construction boom

town contractors

Total cost: **TBD**

Uses:	S
\$500k – Paramount Pursuits	\$
construction industry small business	C
program	g
\$TBD – Grants and loans to	Т
construction businesses	

Sources: \$500k – City ARP grant, ΓBD

Process and Next Steps:

- Create delivery team to identify specific programs and capital needs with 30-day deadline
- Raise necessary capital ٠
- Conduct significant outreach through community groups ٠
- Launch inaugural program in time for building boom ٠

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Purchase and reuse Burton School property (More organizing required)



Investment Overview:

Across Erie's neighborhoods and especially in the East Bayfront, Erie has numerous historical buildings that could be used to provide critical social services, jumpstart new commercial corridors, and increase foot traffic. Local stakeholders can purchase these structures and bring them into productive use. While many sites are still to be identified, one example is the Burton School in the East Bayfront. Though its use has dwindled over the years, it is registered in PA's Cultural Resource Geographic Information inventory as a historical site, and the property could be used as a hub for childcare, pre-K, and workforce development.

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Goals and Benefits:

- Increase critical local services (e.g., childcare) in Erie's neighborhoods
- Return historic properties to productive use .
- Stimulate neighborhood economy by creating local jobs and foot traffic

Relevant Examples:







Wayne School (ECAT)

Cost, Sources, and Uses:

Total cost: **\$6M+**

5:
.,

Process and Next Steps:

- Determine full list of properties to purchase ٠
- Identify uses (e.g., childcare) for building list ٠
- Raise capital for building purchase and renovation ٠

Create conservancy to preserve and support public parks (More organizing required)



Investment Overview:

Several of Erie's parks have seen considerable revitalization at the hands of nonprofit and private hands. The Perry Square Alliance has undertaken a significant effort to revitalize the park, the LEAF Arboretum has transformed with private support, and local businesses leaders helped clean up Griswald Park. Given this positive track record, Erie can place its parks in a conservancy. Through this arrangement, the parks would still have public funding, but would be able to attract private dollars and more flexibly use volunteers and staff. This arrangement would also allow the city to focus more deeply on other issues.

"Setup" "Shovel Exploratory move project

Goals and Benefits:

- Improve and protect parks and green spaces across Erie
- Free up capacity at the City
- Mobilize new private funds to invest in City's parks

Relevant Examples:

- Forest Park Forever, St. Louis
- Olmstead Parks Conservancy, Louisville

Cost, Sources, and Uses:

Total cost: **TBD**

Uses:	Sources:
TBD	TBD

Process and Next Steps:

- Assess feasibility of creating a park conservancy
 Solicit public comment and feedback
- Identify and recruit staff, leaders, and volunteers for conservancy
- Conduct initial fundraiser for parks

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Boost capacity of community organizations (e.g., OWB, BEST, SSJ, others)



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Investment Overview:

Neighborhood organizations like OWB and BEST have an extended track record of being nimble and using innovative methods to improve local housing and boost homeownership. With the City's recent investments in home repairs through the Erie Redevelopment Authority, these neighborhood groups are now especially needed to "fill in the gaps" to ensure Erie is undertaking a comprehensive approach to housing. These organizations can expand programs focused on public housing ownership and value capture, homeownership expansion, housing model innovation (e.g., community investment trusts), and others. In order to do so, they require a "boost in capacity" to pilot and scale such programs in close collaboration with other entities (e.g., Erie Redevelopment Authority).

Goals and Benefits:

 Ensure comprehensive approach to housing so that all residents in Erie have an opportunity to benefit from increases in housing stock and appreciating home values

Sources:

\$500k – City

ARP grant

- Build capacity of effective local community organizations
- Solidify partnerships across Erie's housing system

Relevant Examples:

Youngstown Neighborhood Development Corporation has been especially successful at home renovation with a staff of ~20







Cost, Sources, and Uses:

Total cost: \$6,100,000 (3 years)

Uses:

\$

\$1.9M – shared full-time contractors
 \$4.2M – staffing, salaries, and other operational costs

Progress to Date:

r T

- Complete land trust feasibility study
- Raise initial funding from local ARP dollars

» Next Steps:

- Determine how community organizations will support strategies on home repairs, homeownership, and minority-owned contractors with key local organizations (e.g., Paramount Pursuits, Erie Redevelopment Authority)
- Implement recommendations from land trust feasibility study
- Share learnings and model to organizations outside of East and West Bayfront
- □ Secure additional funding (e.g., national foundations, local philanthropy)

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The influx of federal investments coming in the next 6-24 months is unprecedented

Why: Coordinate this once-in-a-generation federal investment in cities to local resilient, inclusive and innovate priorities. Harness diffuse array of products, programs, and agencies to leverage federal spending in Erie.

How: Boost capacity of existing organizations and create temporary intermediary (~1-3 years) staffed with respected, capable leaders from public, private, and / or civic sectors.





A Nerve Center with **three different layers** can ensure proper execution of this ambitious Playbook

Steering Committee A **Steering Committee** composed of leaders in the public, civic, nonprofit, and private sectors will oversee the Nerve Center by providing accountability and ensuring adequate progress to implementing the Playbook.

Nerve Center Staff A Nerve Center Staff composed of several (likely 2-3) full-time staff members will support local entities in executing the projects in this Playbook by securing additional funding for projects, creating coalitions, ensuring alignment across entities, tracking and ensuring progress, and removing barriers. The staff will also provide custom support to individual projects where possible. The staff will report to the Steering Committee.



Delivery Teams comprised of local practitioners will work in close coordination with the staff on "Exploratory Projects" from the Playbook that require additional planning or research. Delivery Teams will be given a timeline of 30, 60, or 90 days to report back to the Steering Committee based on the specifics of the project. 79



The pieces of the Nerve Center would **fit seamlessly into the intricate web** of local



- For "Exploratory Projects," the Nerve Center Staff would work closely with Delivery Teams to ensure projects are investment-ready within a short time frame
- For all other projects, the staff would work directly with local stakeholders (e.g., developers, nonprofits, civic organizations) to implement the Playbook
- The Nerve Center does not stop the work of other entities working together on other projects in Erie. For some projects in the Playbook, the Nerve Center will play a minimal or no role



Erie's Nerve Center would engage in the following types of work

Activity	Responsible group / subgroup
Secure local philanthropic and patient capital to launch Playbook and ensure success of projects and implementing entities	Staff
Improve state, federal, and national philanthropic grant applications by identifying grant opportunities, vetting drafts, and providing research and writing support	Staff
Secure additional follow-on funding by helping facilitate "road show" of Playbook to foundations, state and federal policymakers	Staff
Aligning efforts across organizations and projects to ensure positive outcomes of projects	Staff
Creating coalitions and resolving disputes that may arise between organizations or sectors	Steering Committee
Identifying projects and opportunities that "go beyond the obvious" and can have a transformational effect in Erie	Delivery Teams
Provide "in the weeds" project implementation support to implementing organizations, where possible	Staff
Hold individuals and organizations accountable by tracking progress and communicating successes	Steering Committee
Communicate progress, bottlenecks, and proposed solutions via regular meetings	Steering Committee, Staff



The role of the Nerve Center staff is to coordinate and implement, not dictate

The Nerve Center does:

- Work with local stakeholders to ensure progress on all investments
- Make connections and identify synergies across organizations and investments to streamline work
- ✓ Ensure investments stay aligned to the broader goals of the community
- ✓ Build relationships and maintain relationships with federal, state, and local funders
- ✓ Step in to support specific investments when needed
- ✓ Focus people's attention and maintain a sense of urgency
- Stay "behind the scenes" to establish shared ownership and

The Nerve Center *does not*:

- x Determine which investments receive funding, and which do not
- x Establish independent goals, aside from what is determined by the community
- x Receive all the funding for the investments
- x Self-appoint rather than be selected through an appropriately inclusive process
- x Remain in an oversight role, rather than one of coordination and support



The Nerve Center consists of leaders and practitioners from across the City

Steering Committee

Oversees the execution of the Investment Playbook; provides guidance and oversight to local organizations implementing projects

Proposed initial structure in Erie:

- 1. Karen Bilowith, Erie Community Foundation
- 2. Brenton Davis, Erie County Executive
- 3. Joe Schember, Mayor of Erie
- 4. Ferki Ferati, Jefferson Educational Society
- 5. James Grunke, Erie Regional Chamber & Growth Partnership
- 6. Gary Lee, Erie County DEI Commission
- 7. Chris Marsh, Erie Insurance
- 8. Perry Wood, Erie County Gaming Revenue Authority

Nerve Center Staff

Provides day-to-day support to the entities implementing the projects of the Playbook

Proposed initial structure in Erie:

- 1. Kim Thomas (Director)
- 2. Project Manager (TBD)
- 3. Optional: Consultants

Delivery Teams

Conducts additional research and planning for Exploratory Projects from the Playbook

Proposed initial structure in Erie:

- 1. Expand and rollout Clusters strategy
- 2. Develop and align inclusive entrepreneurship programs
- 3. Create Supply Erie initiative
- 4. Determine needed electrical upgrades
- 5. Explore public capacity boost needs
- 6. Develop comprehensive homelessness strategy
- 7. Explore adaptive re-use downtown
- 8. Explore Bayfront remediation and new uses
- 9. Develop comprehensive housing strategy
- 10. Conduct park conservancy feasibility
- 11. Expand geographic reach of Playbook



In order for this Playbook to be fully implemented, the following **delivery teams** will need to be created and deployed

Delivery teams are created to help determine specific needs, costs, funding sources, and next steps on particular investments or strategies that are especially important for the Investment Playbook. Delivery teams typically consist of a small group (1-5) stakeholders with relevant topical or lived experience to the issue and a bias towards action. Delivery teams work in close partnership with the Nerve Center and have deadlines to submit recommendations and next steps within 30, 60, or 90 days based on the issue.

	Delivery Team Topic:	Category and relevant investments:	Issues to Address:
1	Expand and rollout Clusters strategy	Clusters (1.1, 1.2, 1.3, 1.4)	Determine funding sources, build partnerships, and provide added capacity to Clusters projects
2	Develop and align inclusive entrepreneurship programs	Entrepreneurship (2.1, 2.2)	Determine specific needs for new entrepreneurship programs and align existing initiatives
3	Create Supply Erie initiative	Entrepreneurship (2.3)	Design and launch Supply Erie
4	Determine needed electrical upgrades	Infrastructure (3.4)	Identify needed electrical upgrades and division of responsibilities
5	Explore public capacity boost needs	Infrastructure (3.5)	Determine specific needs and feasibility for city (and potentially other) boosts in capacity
6	Develop comprehensive homelessness strategy	Downtown (4.3)	Create integrated strategy to address homelessness and associated costs
7	Explore adaptive re-use downtown	Downtown (4.4)	Identify properties for renovation and re-use, determine new uses
8	Explore Bayfront remediation and new uses	Bayfront (5.5, 5.6)	Determine new uses for underused Bayfront properties based on global best practices
9	Develop comprehensive housing strategy	Neighborhoods (7.1, 7.2, 7.3, 7.4, 7.5, 7.6, 7.7, 7.8, 7.10)	Determine needs for comprehensive housing strategy that expands upon current investments. <i>Note: this delivery team may need to be expanded to multiple teams given the extensive scope</i>
10	Explore park conservancy feasibility	Neighborhoods (7.9)	Determine feasibility and appetite for new conservancy
11	Expand geographic reach of Playbook	Other	Explore new project clusters outside of Greater Core; determine "home" for these projects (e.g., this Playbook, county initiatives, other)



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The following **next steps** are critical for Erie to seize the moment and create equitable long-term growth

- Step One: Confirm and Launch Nerve Center (COMPLETE): In order to take many of these projects forward, Erie must finalize and launch the Nerve Center, which will spearhead this effort going forward. Erie launched the Nerve Center with its first full-time hire in June 2022.
- ✓ Step Two: Raise Local Capital First (IN PROGRESS): In order to build the capacity needed for these transformational projects and build important upfront momentum, Erie should seek to raise considerable local capital, with soft commitments for additional funding other public and private dollars arrive. The City, the Erie Community Foundation, and Erie Insurance have already made commitments to funding the Playbook.
- □ Step Three: Deploy Delivery Teams: Some of the projects identified in this Playbook do not yet have final costs and / or are missing key details. Deploying delivery teams of local stakeholders to gather this information is critical to ensuring that these high-impact but less-concrete projects are completed on schedule.
- Step Four: Match Local Uses with Federal Sources: Once final costs for all projects are finalized, Erie stakeholders coordinated by the Nerve Center can identify federal, state, and other sources to fund as much of these projects as possible. This could include going on "road shows" presenting the Playbook to additional state and federal policymakers to secure additional funding.
- □ Step Five: Break Ground on Projects as Soon as Possible: Organizations involved in executing this Playbook should start or continue the projects listed without delay; everyone should have a bias towards action.



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