Keys to Unlocking your People Power

Moving from Transactional to Transformational



There are things known and there are things unknown, and in between are the doors of perception...

~Aldous Huxley~

24% of employees don't trust their employer (American Psychological Association)

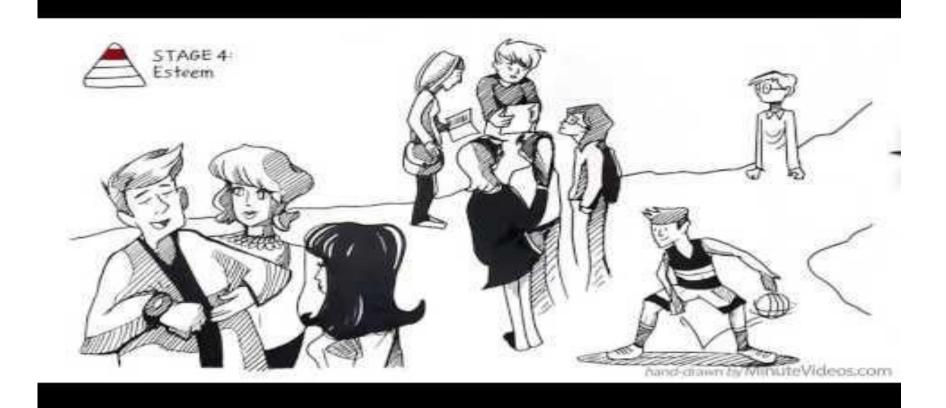
Nearly 1/3 of employees would rather be recognized in a company-wide email from an executive than receive a bonus of \$500.00 (BambooHR)

The main factor in workplace discontent is not wages, benefits, or hours, but the boss (Gallup)

70% of employees are "not engaged" or "actively disengaged" at work (Gallup)

65% of Americans say they received no recognition in the workplace in the last year (Gallup)





Self-Bestmegion



83% employees experience a more positive work environment when they felt there was trust in their managers/organization (IBM)

65% of employees say respectful treatment of all employees at all levels is a very important contributor to job satisfaction (SHRM)

84% of employees say praise should be given on a continual, year-round basis (Reward Gateway)

91% of workers say they feel motivated to do their best when they have leadership support (American Psychological Association)

93% of employees said trust in their direct manager is important to remain satisfied at work (Ultimate Software)

Rational Based Leader

Caring = Soft
Human Resources
Parasitic
Transactional
Relationship



Emotional Based Leader

Empathetic
Human Capital
Mutualistic
Transformational Relationship





https://www.youtube.com/watch?v=_WpC2pnaAWI&t=67s

A study on human behavior at work asked managers to name what they felt employees wanted:

Good Job

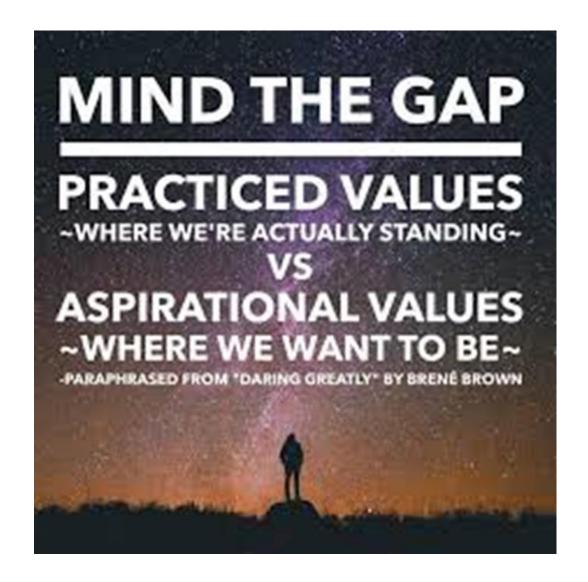
Wages Security



Employees answered wanting to feel:

Appreciated Informed







Keys to Unlocking your People Power

Vulnerability
Empathy
Humility

We **all** know leaders who are **filled** with the kind of **bravado** that takes great pains to **hide** any hint of misgiving. No matter what happens, they "knew it all along."

At the very essence of their **strategy** is the **fierce** belief that showing even the *slightest hint* of vulnerability would cause their teams to see them as "weak."

They couldn't be more mistaken.

In reality, vulnerability is a strength. Every leader has vulnerability. The greatest leaders have the self-awareness to recognize this fact.

They also recognize that showing their vulnerability is a sign of courage and strength.

David Williams, The 7 Non-Negotiables of Winning

Vulnerability

Emotional Exposure



Uncertainty

Risk

Vulnerability is having courage to show up & be seen when we have no control over the outcome.

It is the Root of ALL Human Connection Brene' Brown



Share:

Your Background

Your Values

A Failure You Experienced & What You Learned From It

When You Were Wrong

How You're Feeling (Uncertain, Embarrassed)



https://www.youtube.com/watch?v=1Evwgu369Jw

Your Greatness Is Not What You Have Its What You Give

Empathy

Recognizing Emotions in Others
The Ability to Put Yourself In Another's Shoes

Empathy Figure 1

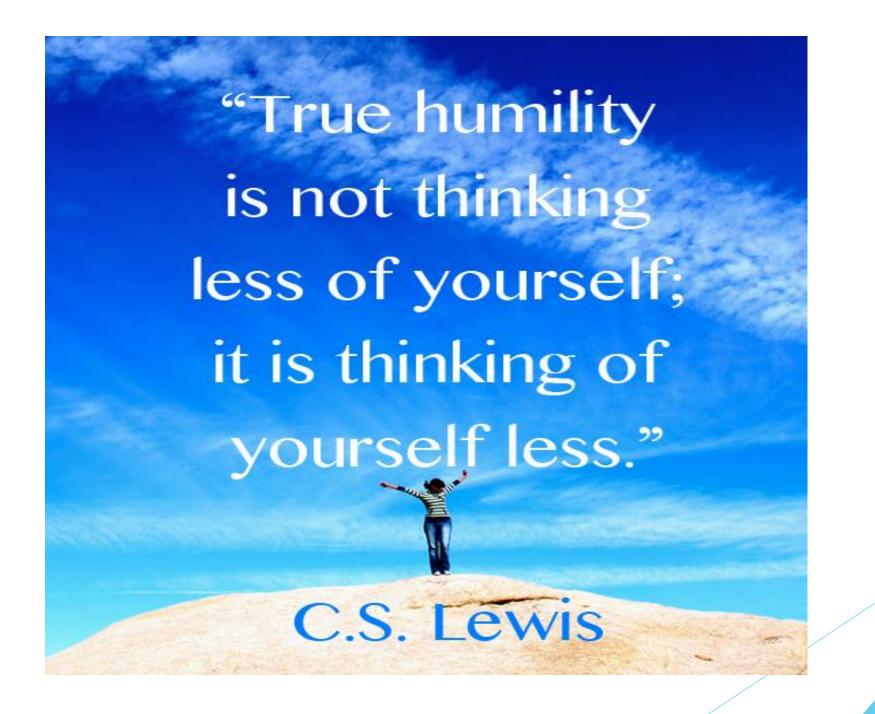
Don't Multi Task
Ask for Further Explanation of Their Point of View
Acknowledge their Perspective
Show Patience
Ask Open Ended Questions

Humility

Is Not Humiliation









Be Modest We/Team vs I/Me Listen More than Speak **Avoid Taking Credit** Help Others Succeed Pitch In Go Last

Actively Encourage Employees to Share Ideas



Golden Rule



Become Transformational Lead with Your

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